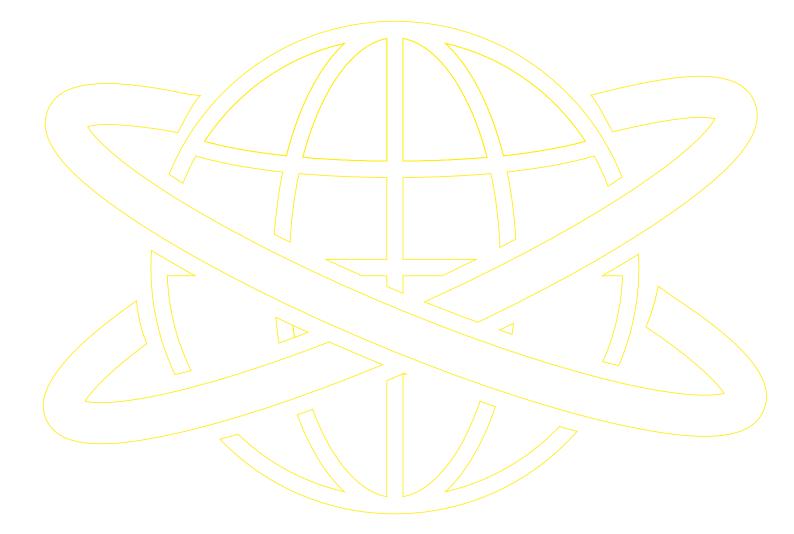


Ateneo de Manila University Benguet State University Central Luzon State University Commission on Higher Education De La Salle University Mindanao State University-IIT Polytechnic University of the Philippines Saint Louis University University of San Carlos University of the Philippines Xavier University



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ANTENA Project Philippine partner universities









1. INTRODUCTION AND RATIONALE

With globalization, the world had gradually grown smaller with access to different countries With globalization, the world had gradually grown smaller with access to different countries outside of one's own increasingly made possible every day. From the movement of people to goods and services, daily life now includes an awareness, increased knowledge and understanding of different cultural groups. Interaction is no longer confined to local and national communities, but now includes international communities that teach people to see their own cultural group from a different perspective.

Along with globalization also came the realization that competition was now international in scope, too. With businesses vying to be the best providers in their respective industries, it was inevitable that this would impact the education sector eventually, since the latter is responsible for the training and development of the workforce.

To increase the competitive position of the Philippines in the field of higher education, a very clear direction must be set for internationalization initiatives. In particular, the formalization of a structure and the formulation of implementing guidelines that relate to the aforementioned.

A higher education institution (HEI) will have to address the challenge of having to deal with many offices that are performing activities considered analogous, germane and/or related to international matters as well as the reporting structures involved therein.

Furthermore, there is an urgent need to consolidate the activities of academic and supporting units with the office charged with fully realizing the internationalization initiatives of the HEI.

Finally, the end goal is to resolve the problem of an evolving mandate on internationalization at the HEI level that had no framework to guide its growth.

1.1. The Commission on Higher Education (CHED)

The Commission on Higher Education is the governing body of all public and private higher education institutions, as well as degree granting programs in the Philippines. More specifically, it is the office responsible for all tertiary education in the country and is an attached agency to the Office of the President of the Philippines.

This agency is headed by a Chairperson with four Commissioners, who are tasked with formulating and recommending development plans, policies, priorities and programs on higher education.

1. INTRODUCTION AND RATIONALE

Higher education institutions in the country are classified as:

- College or university;
- Public or private;
- Secular or religious

1.2. The International Affairs Staff (IAS) of CHED

The IAS is the division of the Commission on Higher Education tasked with initiating and monitoring all international activities HEIs engage in. It is the high-level technical Secretariat that ably assists the CHED Chairperson in the implementation of education matters involving other countries and international education organizations. This unit is responsible for coordinating and harmonizing, on behalf of the Chair and/or the Executive Director, all the international dimensions of CHED work that emanate from the respective mandate of the Commission's organic units. With three units, the Educational Agreements and International Recognition Unit, Trade in Education Services Unit, and the Protocol Affairs Unit, the IAS has the following general functions:

- Serves as the cleaning house for all bilateral and multilateral academic agreements services, exchOdio on the inflow and outflow of international students and services (transnational education).
- Serves eventually as clearing house of information on education policy, systems, curriculum development, educational governance and education materials as well as information on the comparability of higher education programs, degrees, diplomas in other countries, on the one hand, and as source of similar information on the Philippines (in cooperation with the Office of Planning, Research and Knowledge Management as well as the Office of Programs and Standards Development).
- Provides protocol assistance to all officials and staff of the Commission, including all requesting HEIs.
- Assists concerned organic units of the Commission in the coordination of official development assistance (ODA) from both bilateral and multilateral sources and in all matters of trade of educational services.

1. INTRODUCTION AND RATIONALE

1.3. Internationalization Initiatives of the Philippine Government: From 1987 to the Present

The Philippines' policy on the internationalization of higher education shall be guided by the principles on foreign policy enshrined in the 1987 Philippine Constitution that upholds the promotion of national interest and the non-diminution of national sovereignty. (https://ched.gov.ph)

The policy response of the Philippine government to the declining educational standards in the country's education system during the first decade of the 21st century was the K to 12 (K-12) Program. In 2011, the Kindergarten Education Act made mandatory the pre- elementary year of Kindergarten education. Then, in 2013, the Basic Education Act extended the elementary and secondary education cycle from 10 to 12 years. This equals six years of primary education, four years of Junior High School, and two years of Senior High School. Thus, K-12 develops lifelong learners better prepared skillswise and more psychologically mature for entry into tertiary education.

In recent years, CHED worked on building the international competitiveness of higher education institutions in the Philippines. The promotion of HEIs was done through various means ranging from participation in educational conferences and fairs in different countries, membership in multilateral platforms and exchanges, among others.

Workshops were organized and held with the objective of developing the Philippines as a center of higher education in identified niches and programs. This was done with leading HEIs from all over the country who were asked to assess their various programs and identify those that were at the cutting edge in their respective fields.

Funding was provided by CHED for the development and sustainability of internationalization programs of HEIs, including grants for international academic mobility. However, the agency was concerned also with thinking beyond just mobility. It also realized that building brand and value within an international arena was critical to having a competitive edge. In this connection, international consultants were invited to assist in the assessment of needs of local HEIs and based on outcomes, training plans were drawn to address the issues raised.

Establishing a multi-sectoral cooperation with both local and international partners in different sectors meant working with people in not just education but also industry, government and even non-government organizations. This initiative has borne fruit as evidenced by increased participation from the various sectors in conferences held by IAS. The opening of conversations to achieve closer inter-agency cooperation between CHED, the Bureau of Immigration, the Department of Labor, and the Philippine Regulation Commission is another positive outcome.

Last but not least, CHED facilitated training to support internationalization initiatives through educational technology. This is in keeping with the demands of online and other technologically driven educational trends.





2. THE INTERNATIONAL OFFICE: STRUCTURE AND OPERATIONS

2.1. The International Office

The higher education institution (HEI) must institute (and not just designate) an office that shall be in charge and responsible for all activities concerning internationalization. The formulation of this international office's name is the HEI's responsibility. However, the name must clearly reflect the work, which is internationalization.

The function of this office will be to manage all activities of the university that pertain to internationalization initiatives and activities, analogous, germane and/or related to the aforementioned.

The three main goals (at the most basic level) required are:

- 1. To facilitate and enhance the international education of students. The International Office serves as the starting point for all inbound as well as outbound university students. It offers support to all new and continuing students involved.
- 2. To facilitate and enhance international faculty collaborations and researches.
- 3. To promote and enhance the university's academic reputation abroad, often in collaboration with foreign universities, businesses, and organizations involved in internationalization initiatives, activities.

The overarching goal of the International Office is to enrich the academic, research and cultural experience of international and local students, faculty, staff, visitors and even alumni of the HEI. This advocacy involves not just the populations on campus but also with the HEI's relevant partner communities. There is also the intent to increase the visibility of the international community while promoting educational and cultural exchange with various nationalities. Altogether, an underlying objective of cultivating respect for cultural differences with their multiple dimensions is built in to promote and increase the likelihood of an inclusive environment.

2.2. The International Officer

The HEI must appoint a person who shall serve as the International Officer. This person is to manage the International Office of the university. The formulation of this international officer's name is the HEI's responsibility. However, the name must clearly reflect the work, which is internationalization.

2. THE INTERNATIONAL OFFICE: STRUCTURE AND OPERATIONS

Various tasks are performed within the International Office. Hence, the HEI may hire staff along with the International Officer. Below are some general duties and responsibilities involved in the managing and running of an International Office. The International Office may list any, all, or even add other duties and responsibilities to this list.

The Major Function:



Initiates and manages global partnerships

Other Functions may include:



Handle enquiries from students, visitors and parents from outside the Philippines, including communication with potential as well as existing partner institutions (may include academic, business, NGO, and government units)



Deal with enquiries from various staff and offices within the university regarding international students as well as other matters pertaining to internationalization



Process and evaluate applications from potential students and exchange students



Facilitate the arrival of new students (information and advice before arrival)



Organize orientation days for new international students



Organize events for international students

2. THE INTERNATIONAL OFFICE: STRUCTURE AND OPERATIONS



Assist with all visa enquiries, including their processing



Operate a 'Student Drop-in' Center for international students



Support international students throughout their period of study



Coordinate exchange programs with countries across the world whether full or summer programs



Promote the university by visiting potential partners in other countries



Attend international exhibitions and meetings as a university representative



Manage overseas offices and communicate with overseas university branches (depending on whether the university has offshore offices)



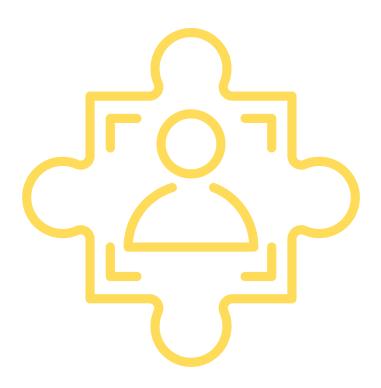
Create promotional material for use in other countries as well as locally



The functions include all analogous, germane and/or related to activities that govern internationalization initiatives.



RELATIONSHIPS WITH CHED AND THE HOME ORGANIZATION



3. RELATIONSHIPS WITH CHED AND THE HOME ORGANIZATION

3.1. Relationship with CHED

The International Office of a HEI serves as the clearing house of all activities that involve an international initiative which includes students. Specifically, said activities may include representation by faculty, students, staff and members of administration to engagements that are further governed by a legal document in the form of either a Memorandum of Understanding (MOU), Memorandum of Agreement (MOA), or their equivalent.

The International Office of the HEI is also tasked with reviewing then endorsing any activity involving the travel of students. A formal letter from the office must accompany the document required by CHED (see CMO 26 s. 2015) for clearance with the IAS.

3.2. Relationship with the President of the HEI

While the implementation of the Internationalization Strategy of the HEI is the responsibility of the International Office, its conceptualization is formulated with a special committee chaired by the President and selected members from his executive team.

The International Office is directly under the supervision of the President of the HEI. Consequently, it is an executive and not a service function.

- Developing strategic alliances and managing institutional partnerships and collaborations including membership in various legitimate international organizations that promote the internationalization of education.
- Working with departments to develop their international agendas. This includes international agreements, funding opportunities, information on student exchanges, participation in visits (both to institutions overseas as well as receiving incoming visitors/delegations) and profile-raising.
- Managing an ongoing schedule of visits by delegations from the HEI to institutions in other regions of the world.
- Hosting visits by delegations from international universities and other public bodies to offices and departments of the HEI.
- Working with international alumni and donors, in partnership with the equivalent of the HEI office that is into development and alumni relations.

3. RELATIONSHIPS WITH CHED AND THE HOME ORGANIZATION

- Building the international profile of the HEI through visits, media coverage, events and conferences.
- > Developing and managing international opportunities for students.
- Internationalizing the campus, the curriculum and services to staff, students, partners and stakeholders.

3.3. Relationship with Other University Units

The relationship of the International Office with other units within its home organization is an area that needs to be addressed and discussed from its very inception.

As the Internationalization Officer is under the direct supervision of the President of the HEI, it is an executive function. Hence, the International Office operates within the purview of the President.

Given the very nature and scope of the work that an International Office does, it cannot be limited to performing strictly academic functions. The Office cannot, therefore, be placed under a Vice Chancellor or Vice President for Academics or similar office in order that its operations are not limited or hampered in any way by this arrangement.





4. DEVELOPING THE INTERNATIONALIZATION STRATEGY

Internationalization is a core pillar of HEIs within the context of improving quality. Hence, the number of countries that have committed to internationalization in higher education has been steadily increasing. Developing the internationalization strategy for the HEI must take into consideration alignment with CHED's overarching strategy and not just its own agenda.

The common objective is to develop cooperation and capacity building for borderless, offshore, transnational and cross-border education, achieved through linkages with various stakeholders. The institutional mandate, therefore, is to seek out exceptional strategic partners to:

- expand and diversify academic mobility for faculty, staff and students
- internationalize research and academic programs

4.1. For Faculty and Staff

A number of strategies could be built around specific objectives that pave the way for meeting the current needs of faculty and staff:

- Offer opportunities for conducting meaningful, quality and even cutting edge research that is of an internationally significant standard and may influence business, government and other relevant sectors all over the world.
- Assist and/or facilitate finding research partnerships with foreign counterparts that will yield research projects of intellectual value, longevity and impact.
- Create opportunities for exchanges with high quality and/or internationally recognized higher education institutions and organizations.
- Create a dynamic environment that meets international standards for knowledge exchange, teaching, and research with the matching facilities to support all activities.

4.2. For Students

- Develop programs to prepare students to not just survive but also succeed in an everchanging global economy.
- Create opportunities for exchanges with high quality and/or internationally recognized higher education institutions.

4. DEVELOPING THE INTERNATIONALIZATION STRATEGY

- Improve exchanges and employment opportunities for students at all levels and programs.
- Create programs that respond to the changing needs of a global marketplace and attract international students as well.
- Develop internship programs to include cultural and volunteering placements in a variety of countries that will broaden the academic experience of students while overseas.
- Collaborate with a diverse range of partners around the world to help students gain a sense of what it means to become a global citizen.

4.3. For the Institution

The objectives that best serve the HEI, while often bound by academic endeavor and opportunity, should also revolve around practical strategies that work toward reputation building, stakeholder engagement and income generation. Furthermore, top management should include in this agenda the promotion of internationalization throughout the organization.

- Promote on the international stage, through various means, the different accomplishments and significant reputation building events hosted as well as participated in by the institution that meet internationally significant standards and demonstrate leadership in certain fields of endeavor.
- Create a brand for the HEI that is not only well known but also respected in important and relevant international markets as well as with key audiences.
- Develop an international culture with a global impact for improved cultural understanding between the HEI and key international partners.
- Build a dynamic environment that meets international standards for facilitating knowledge exchange, teaching, and research with the matching facilities to support all activities.
- Cultivate and embed an international perspective in the local culture of the HEI.
- Generate and eventually increase income from a variety of internationalization related operations that may include student fees, research grants, even donations from alumni and partner organizations.







5. IMPLEMENTING THE STRATEGY

The process of implementation begins with determining the key strategies that the HEI wishes to embark on and institutionalize. Therefore, such decision-making must be done at the highest levels then cascaded down to all other levels of management to eventually include the entire academic community. The implementation of the internationalization strategy is consequently, done at two levels—at the institutional and the sectorial levels.

5.1. At the Institutional Level

Top management starts with constituting a team with a multi-sectorial representation to ensure that all stakeholders are on board to help identify the strategies relevant to the creation of the internationalization agenda of the HEI. This team then identifies the steps that need to be taken to implement each strategy identified. Related processes must also be taken into consideration so that a comprehensive execution of the internationalization agenda is secured.

The final step is the dissemination of information on the internationalization agenda to all sectors of the academic community.

5.2. At the Sectoral Level

The dissemination of information on the internationalization agenda is to be done in a systematic manner to ensure that all members of the academic community are informed. The promotion of this agenda is thus shared and collectively, builds the necessary momentum for support on different levels.

Through the various offices and departments in the HEI, faculty, staff, and students may get involved and avail of the services that the designated International Office will eventually provide. In this connection, ideally, each school or college must appoint an officer that will coordinate with the International Office and implement

internationalization related activities at the school or college level. Academic departments, in turn, may designate a faculty member to take charge of internationalization activities at this level.

While each level of management may choose to have designated representatives to carry out the internationalization agenda at their respective levels, individual members of the academic

5. IMPLEMENTING THE STRATEGY

community, whether faculty, staff or student, are free to avail of the services of the International Office on their own.

Even as various sectors are encouraged to develop their own activities related to internationalization, it must be made clear that coordination with the International Office is still done, as it remains the governing unit over all internationalization activities within the HEI. A committee or council is formed by the International Office composed of representatives from the various sectors to serve as the venue for discussion of matters that concern internationalization.







6. MARKETING AND COMMUNICATIONS

The visibility of the International Office is made manifest not only by its daily operations but also reinforced through a variety of marketing strategies. Communication after all is key if the office is to retain existing partners, gain new ones and maintain a presence in the global marketplace.

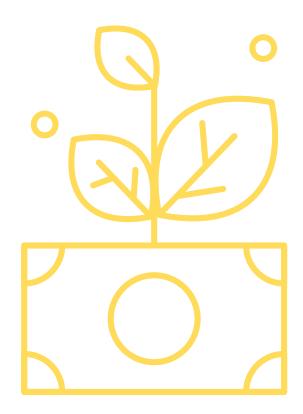
There are quite a number of best practices that have developed over the years and models that may be followed with the assurance of good results. However, instead of coming up with many strategies, it is best to focus on just a few that fit the vision and mission of the organization as well as its culture. From here, concrete strategies may be formulated and then carried out.

The budget for the roll out of various marketing campaigns is something that needs to be formulated carefully. Along with this is the consideration that there will be additional costs incurred for communication across different platforms and modalities. The HEI will have to make a clear stand at this point on the value it will give to internationalization initiatives as the budget will reflect this decision.

To ensure the successful implementation of a marketing strategy, a number of techniques may be considered. For instance, it is important to be fully informed of all the ongoing activities in the HEI that promote internationalization initiatives and use them as opportunities to get more visibility, even funding. Being aware of competitors and knowing their strengths as well as weaknesses is another technique. With this knowledge, the HEI can formulate strategies that set them apart from others in their niche and thereby promote their uniqueness.

The most important point to remember when working on marketing and communications to promote the internationalization goals and initiatives of the HEI is anticipating change. This is the one constant that can be expected which is why the Internationalization Office and its staff should always remain prepared to address questions and concerns that may arise at any given moment in time.





7. SUSTAINABILITY AND FUNDRAISING

The continuity of the International Office, like other offices on campus, often relies on a central fund from which an amount is given as a budget for its annual operations. However, this should not deter the office from seeking other sources of funding to not just continue its existing operations but to also expand it.

What needs to be understood from the very start is that fundraising is a process. Especially for organizations that are nonprofits, this is an opportunity for them to raise revenue to help them achieve more objectives.

Funding can be obtained from different sectors. The most common are other educational institutions, businesses, government institutions and even non-government entities such as foundations. Last, but not least, would be alumni from the HEI itself.

Some Basic Steps:

1. Identify the person who shall serve as the fundraising specialist and build a small but highly competent team to support the aforementioned.

The Internationalization Officer must work with this person to review the mission and vision of the HEI as these will serve as the backbone of the fund-raising plan.

2. Examine the existing programs and services of the Internationalization Office. Assess how they respond to the needs of both the HEI's community and the world outside of it.

Periodically evaluate these programs and services. Identify strengths and weaknesses so that there is continuous improvement over time.

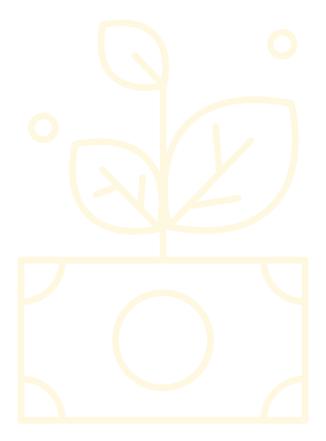
3. Using the data obtained from #2, build fund-raising campaigns around the programs and services that show the HEI in the best light.

Some important points to remember:

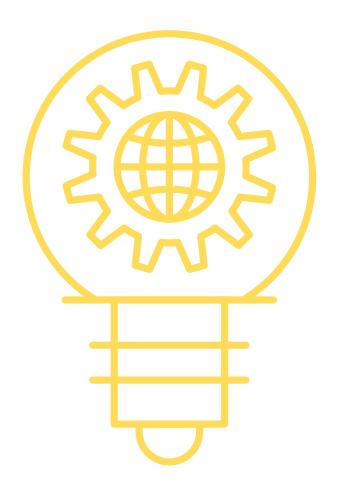
 Asking someone to donate means that some kind of a relationship has been built over time with that person either as a colleague, former teacher or student, even friend. It is never advisable to ask money from strangers unless they make the initial move or signify an intent to donate. Also, for ethical purposes and to avoid problems with the AMLA (Anti Money Laundering Council), due diligence should be conducted on not just the donor but the source of the funds that will be donated as well.

7. SUSTAINABILITY AND FUNDRAISING

- 2. When asking for the support that is needed, think of the needs of the donor. This is why it is important to cultivate a relationship with this person. The solicitation needs to be personalized as this may well become a periodic donation.
- 3. It is advisable for the HEI to have a standard donor's document. Consult with lawyers knowledgeable in this matter to check on the legality of the documents drawn up with donors but more critical is seeking advice from business, even financial experts on the implication of the terms and conditions of the Deed of Donation.







8. BEST PRACTICES

In the Philippines, Internationalization Offices fall into three different stages of development: Starters (who have been active for anywhere from a few years to less than 10 years) to Developing (more than 10 years but less than 30 years) and Advanced (with more than 30 years of experience in internationalization activities).

Hence, various internationalization activities are delivered across different levels of expertise as a result of experience and access to different partners on a global platform. Best practices, however, are not always a result of these variables as HEIs continually strive to be creative, innovative and competitive. A selected number of best practices are discussed here to provide guidance and inspiration.

The CHED-IAS provides a starting point by developing guidelines on Forming International Agreements with details on how to achieve this. (See Appendix E.)

Best Practices for Research. This begins with developing a strong research program that the HEI supports and is aligned with the Internationalization Office's initiatives.

Such initiatives include among others, participation in international conferences. Both faculty and students can participate by presenting their research papers or simply attending the conference. Exposure to such events is helpful in that they gain experience from being there, presenting and listening to speakers as well as other participants interact. Furthermore, their home institution gains some attention from their attendance.

From such participation, publication in international journals is possible as some of these conferences already provide opportunities to do so. At the least, feedback at the conference from participants can lead to revising the paper presented to make it more viable for publication.

Research collaboration is another best practice that leads to the development of a critical mass of researchers and research projects. Along with this, research capability and productivity can be seen to improve with the end goal of increased publications in ISI and SCOPUS-indexed journals.

<u>Best Practices for Mobility: Faculty and Students.</u> The development of faculty and students as a vital human resource of the HEI is an important consideration and mobility generally prepares people to be globally competitive. Hence, scholarships and training along with cultural and educational exchanges provide the best opportunities for capacity building. Lectures, workshops, skills training, field exposure and individual research studies are just some of the training that different mobility programs offer.

8. BEST PRACTICES

Another consideration in this area is that exchanges must consider both inbound and outbound participants. Ideally, the creation of different programs for each type of mobility is done.

International internships are a growing trend. Furthermore, this can lead to job offers abroad which some students may opt for at the end of their internship.

In Appendix F you will find examples of good practices for mobility, developed and implemented in the following universities:

- ADMU Student Mobility (Outbound)- Junior Term Abroad (JTA)
- ADMU Student Mobility (Inbound)
- MSU-IIT Student mobility
- XU Student mobility Hosting
- SLU Student mobility
- ADMU Student exchange program (ASEC)
- SLU Welcome and send off programs for inbound students and staff
- SLU Peer Buddy System

<u>Best Practices for Agreements.</u> The CHED-IAS provided an excellent template for MOUs and MOAs in Appendix D. However, as an added precaution, each HEI must have in place protocols for conducting due diligence on a potential partner. It may sometimes not be enough to just check on rankings. Checks will have to also include the registration of this partner as a legal entity and if a foundation, it's financial profile (including source of funding) and legitimacy. The reputation of the HEI is important and must be protected at all times.

In Annex G you can find actions and procedures that have been implemented and have generated successful results, which can serve as a reference to initiate or strengthen the establishment of International Agreements in your institution, such as:

- ADMU Management of Partnerships and International Agreements
- SLU International Agreements Management
- UP International Agreements Management
- > PUP International Agreements Management

8. BEST PRACTICES

<u>Best Practices for Development.</u> For internationalization initiatives to really take off, the HEI's management needs to make a clear commitment to support its Internationalization Office. It cannot be simply a token effort of establishing the office. This commitment must be made in the form of financial and administrative support. (See section on the office's relationship with the President of the HEI for the latter.)

Development also includes infrastructure in terms of facilities that support incoming international visitors and guests. These could include a competitive library, housing (hotel and dormitories), and even cafeterias that cater to an international community (halal, vegetarian and other dietary considerations).

Curriculum development is another area that could be enhanced through internationalization efforts. With inputs from faculty and students who have travelled to partner institutions, the HEI stands to benefit from their feedback. Also, collaborative efforts with overseas partners in research, cultural and academic domains provides additional information to generate ideas for improvements in curriculum design and delivery.

To have a clearer idea, in Annex H you can find several examples of good practices that have generated a very positive impact on the development of Internationalization in these institutions and you can easily adapt to your context:

- UP International Visits Management
- SLU Culture exchange through the International Teahouse of SLU
- BSU IRO Management Structure
- BSU International Visits Management

<u>Best Practices for Marketing and Communication.</u> The HEI needs to have a welldesigned website that the Internationalization Office can use to promote its various activities. Furthermore, creating a presence on various social media platforms will also help create greater visibility for both the office and the HEI.

Working closely with the relevant government offices ensures that the exchange of important information is done on a regular basis. For instance, CHED and the Bureau of Immigration are two offices that Internationalization Offices normally engage with.

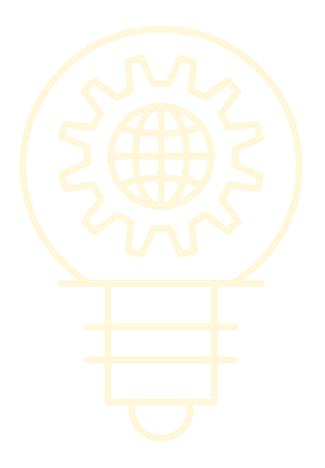
For Marketing and Communication, good practices have also been collected from several ANTENA partners with the aim of sharing procedures that have generated successful results and that can

8. BEST PRACTICES

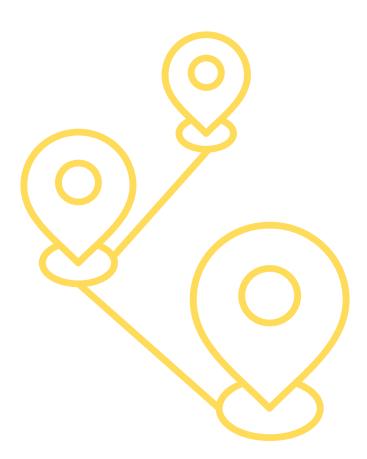
help other Higher Education Institutions in the Philippines to undertake actions or improvements that promote the growth of internationalization within your institution. In annex I you will find:

- UP Communication and Social Media in IROS
- > SLU Website and Facebook account for Internationalization
- BSU Communication and Social Media in IROS

Best Practices for Funding Students. The HEI may choose to set aside funds to assist students going on an exchange or internship. This could range from a full to partial financial support or even a loan. The terms and conditions can be set to suit all parties concerned.







9. ISSUES AND CHALLENGES

A number of issues and challenges that have been discussed amongst HEIs have slowly been addressed over the years. However, there are three areas that remain as constant concerns.

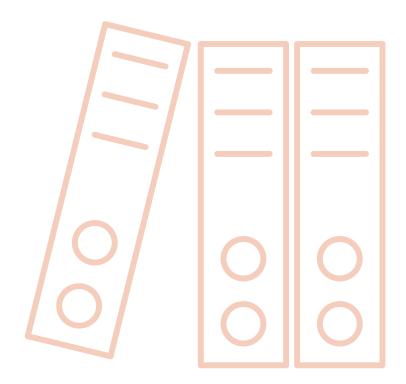
The first concerns administration. In particular, the fact that while most HEIs have a clear mandate for their International Offices, their role in the institution's hierarchy remains nebulous. They are often not given jurisdiction over offices that need to work closely with them. The International Office also gets bogged down with turf concerns as different offices on campus position for full ownership of an internationalization initiative. It should be made clear that once the initiative concerns internationalization, the International Office should be involved. Credit still remains with the initiating party but the work should involve the International Office as it is not only the clearing house for such initiatives but is tasked with conducting the due diligence required to protect the interests of the HEI at large.

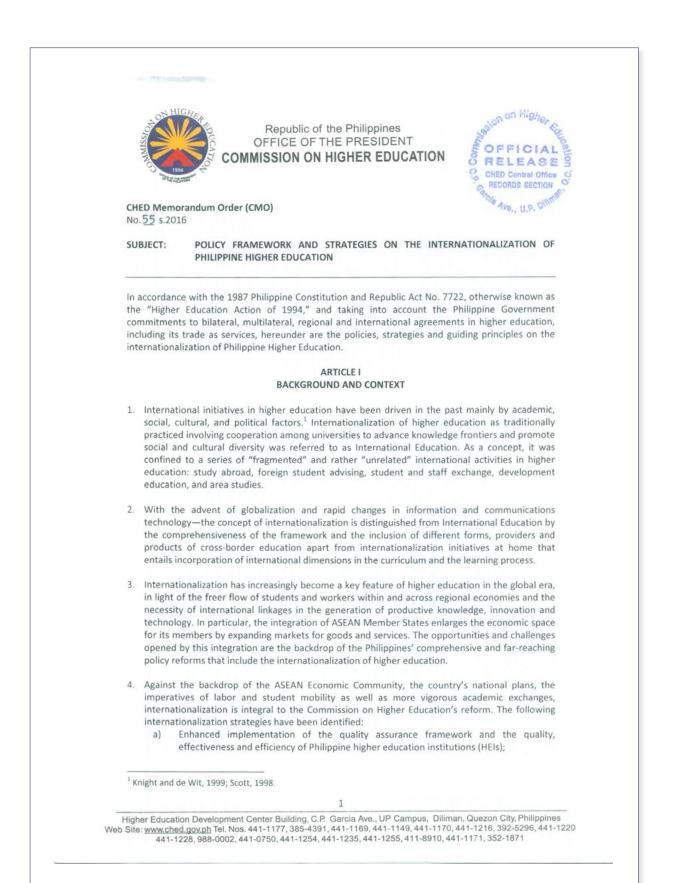
The second concern is government support to assist HEIs in promoting internationalization. There is a need to increase funding for various international initiatives and this should be given to deserving local HEIs to use. Another is the facilitation of cooperation between HEIs and the different agencies they often have to deal with that include CHED, the Bureau of Immigration, Department of Labor and Employment(DOLE), Professional Regulation Commission(PRC) and Department of Foreign Affairs(DFA).

The third concern is about inclusion and diversity. Even in a highly globalized world where internationalization sets out to break barriers amongst different cultures, some problems still arise with regards to prejudice and discrimination. While these cannot be completely eliminated, a program needs to be instituted just the same to prepare staff from International Offices. These staff in turn could orient outgoing faculty and students.

Appendix A. CHED Memorandum Order 55 (CMO 55 s. 2016)

Policy Framework and Strategies on the Internationalization of Philippine Higher Education



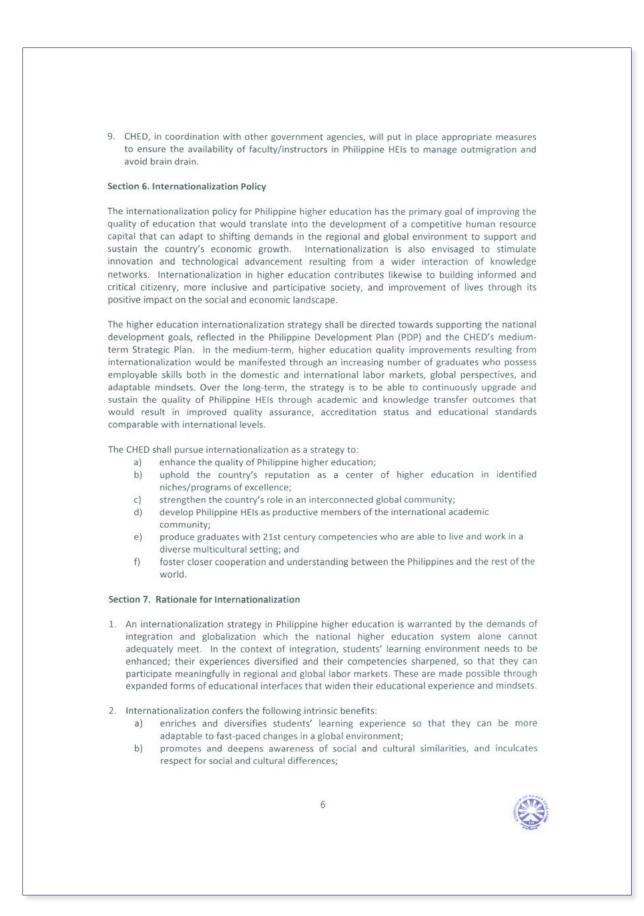


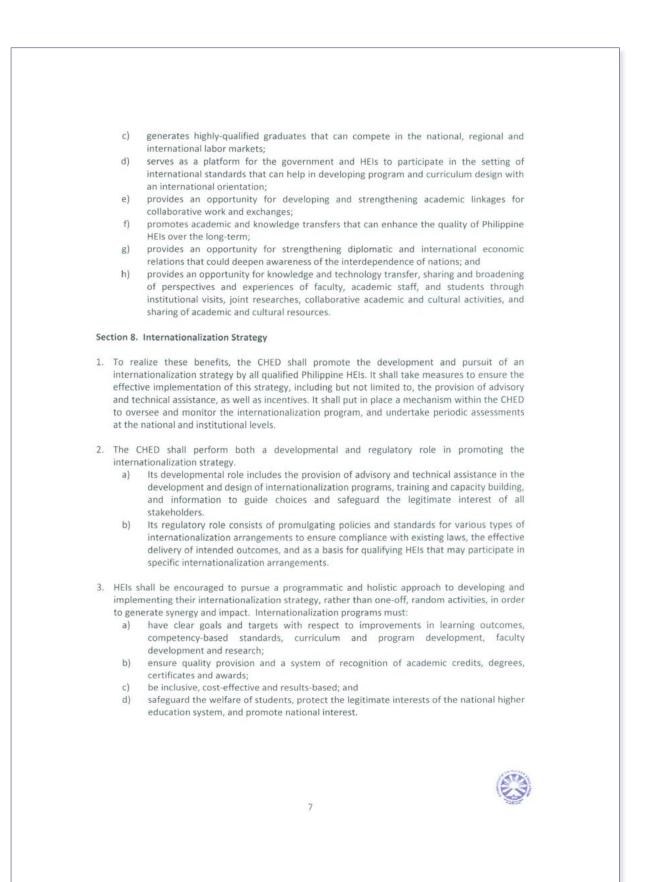
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b) Systematic facilitation of country-wide and regional mobility and market-access of students, faculty and staff; and
 Strengthening of appropriate international linkages of HEIs for a sustainable Philippine international higher education sector.
ARTICLE II
OBJECTIVES OF THE CMO
1. The objectives of this CMO are to:
 a) articulate the Philippine higher education internationalization policy to provide a national perspective and context for various initiatives related to the subject of internationalization;
 b) guide the Philippine higher education sector's internationalization efforts bearing in mind Philippine national interest, security and identity while also contributing to the improvement of the country's competitiveness;
c) define the strategies that underpin the various modes of internationalization;
 d) set the principles to guide Philippine HEIs in pursuing internationalization programs; e) encourage Philippine HEIs to adopt a programmatic approach to internationalization;
and f) serve as basis for improving programs, policies and standards on internationalization
activities, cognizant of the need for appropriate government regulation for a cohesive
internationalization thrust and in affirmation of the Philippines' efforts in upholding its global higher education reputation.
 The above objectives complement CMOs that provide policies, strategies and procedures on transnational education, open and distance e-Learning Programs, student mobility and exchange, and other forms of internationalization schemes.
ARTICLE III
KEY CONCEPTS AND TERMINOLOGY
Section 1. The Concept of Internationalization
 In its broadest sense, internationalization of higher education involves the integration of international/intercultural dimensions to HEIs' purpose, functions, and/or delivery²; it involves a process of interchange of higher education between nations, between national systems of higher education, and between institutions of higher education.³ It is the expansion of higher learning within and beyond national borders and centers of scholarly studies. Internationalization of higher education is a much broader concept than cross-border education.
 There are two pillars in the internationalization of higher education: internationalization at "home" or home-based internationalization (within national borders) and cross-border internationalization. The two pillars are closely linked and are interdependent.
Section 2. Home-based Internationalization
 Home-based or campus-based internationalization takes place through collaborative activities and events, networking, partnerships and other forms of linkages with foreign HEIs, often enabled by information technology, without the learner or the education service provider moving out of their respective national territories.
² Knight, 2003. ³ Knight and de Wit, 1997.

2. Activities under the category of home-based internationalization include: On curriculum and programs: Providing international content and dimensions in the a) curriculum, learning/teaching programs, as well as in the learning materials; On the teaching/learning process: Involvement of returned study-abroad students, use b) of international scholars and teachers, integration of international and intercultural materials, and virtual student mobility (distance learning); c) On extra-curricular activities: Establishment of student clubs and organizations linked with those in other countries, holding of intercultural campus events, as well as establishing connections with cultural and ethnic groups; On liaising with local cultural/ethnic groups: engagement with local cultural and ethnic d) groups through internships, placement, and applied researches; also, the involvement of members of local cultural and ethnic groups in teaching/learning, research, and other extracurricular activities; and On research and scholarly activity: establishment of area and theme centers and joint e) research projects with international content, holding of international conferences, seminars and workshops, and establishment of linkages with international research partners. Section 3. Cross-border Education 1. Cross-border education can involve mobility of students, faculty and researchers; programs, and institutions. Based on the UNESCO 2005 Guidelines, activities under cross-border education include Student/faculty/researcher mobility: this includes (a) movement of students to study a) in a foreign country; (b) faculty exchanges between institutions located in different countries; (c) research fellowships/collaboration involving visits of scholars to country(ies) of collaborating institutions; (d) foreign language study; (e) building international perspectives through conferences and networks involving travel of learners, faculty, or researchers. b) Program mobility: this includes (a) twinning programs; (b) academic franchising; (c) program articulation programs; (d) joint /double awards; Institutional mobility: this consists of commercial presence of foreign universities in c) another country in the form of (a) branch campuses; (b) offshore institutions; and (c) international institutions. Section 4. Terminology 1. The key terms used in this CMO are defined as follows: Internationalization of higher education is the process of integrating international, a) intercultural, and global dimensions into the goals, functions (teaching, learning, research, and service), and delivery of higher education; it involves a process of interchange of higher education between nations, with partnerships between nations, between national systems of higher education, and between institutions of higher education. b) Home-based or campus-based internationalization includes activities that occur in the home campus without the learner or the education service provider moving out of their respective national territories. Cross border education refers to "the movement of people, programs, providers, c) knowledge, ideas, projects and services across national boundaries." ⁴ Knight and de Wit, 1997 ⁵ Knight, 2004 3

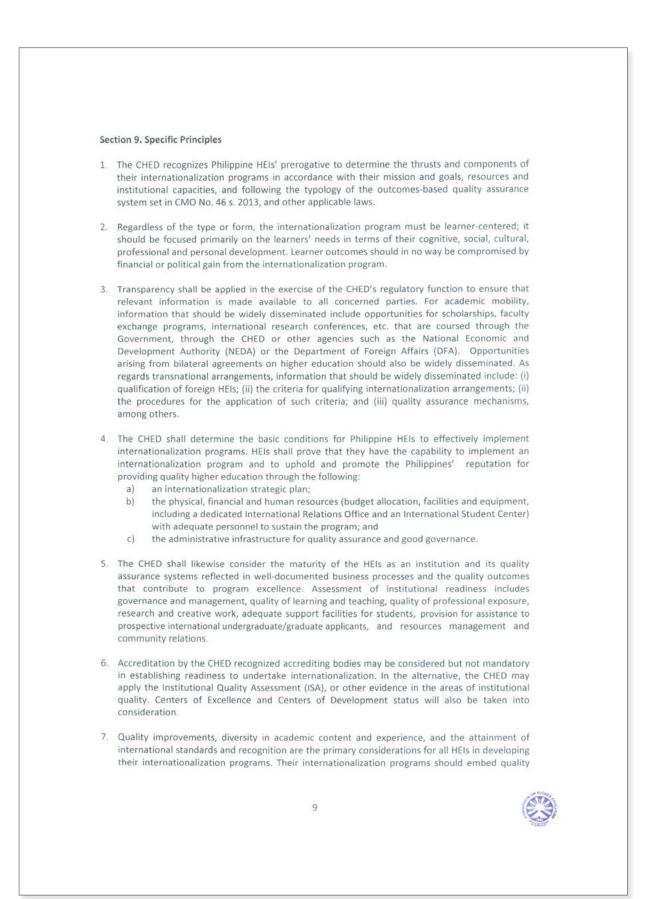
Transnational education includes "all types of higher education study programmes, or d) sets of courses of study, or educational services (including those of distance education) in which the learners are located in a country different from the one where the awarding institution is based." Such programs may belong to the education system of a State different from the State in which it operates, or may operate independently of any national education.6 e) Academic mobility is a period of study, teaching and/or research in a country other than a student's or academic staff member's country of residence ('the home country'). This includes internships abroad, service learning, on the job (OJT) trainings, semester abroad, immersions, cultural exchanges, and other similar exchange activities. This period is of limited duration, and it is envisaged that the students or staff members return to their home country upon completion of the designated period. The term 'academic mobility' is not intended to cover migration from one country to another. Academic mobility may be achieved within exchange programs set up for this purpose, or individually. Academic mobility also implies virtual mobility. f) Academic cooperation agreement refers to a cooperative agreement, either bilateral or multilateral, that signifies a partnership between two or more HEIs for the implementation of collaborative teaching and learning activities, including distance learning; joint research; transfer of technology; delivery of academic services; and the exchange of art and culture or other collaborative academic activities. An academic cooperation agreement can be bilateral or multilateral, and it can be between governments, between HEIs, or between corporations and HEIs. g) Academic franchising is the process whereby a higher education institution (franchiser) from a certain country grants another institution (franchisee) in another country the right to provide the franchiser's programmes/qualifications in the franchisee's host country, irrespective of the students' provenance (from the first, the second or any other country. Program articulation refers to inter-institutional arrangements whereby two or more h) institutions agree to define jointly a study programme in terms of study credits and credit transfer, so that students pursuing their studies in one institution have their credits recognized by the other in order to continue their studies (e.g. dual degrees/Joint programs/co-diplomation). These may or may not lead to joint or double degrees. i) Branch campus is a campus established by a higher education institution from one country in another country (host country) to offer its own educational programmes/qualifications, irrespective of the students' provenance. Recognized higher education institutions refers to higher education institutions j) sanctioned by competent authorities in participating countries. k) International students refers to students who undertake all or part of their higher education experience in a country other than their home country or students who travel across a national boundary to a country other than their home country to undertake all or part of their higher education experience. ⁶ UNESCO/Council of Europe Code of Good Practice in the Provision of Transnational Education (Riga, 6 June 2001) Project Atlas, n.d. 4

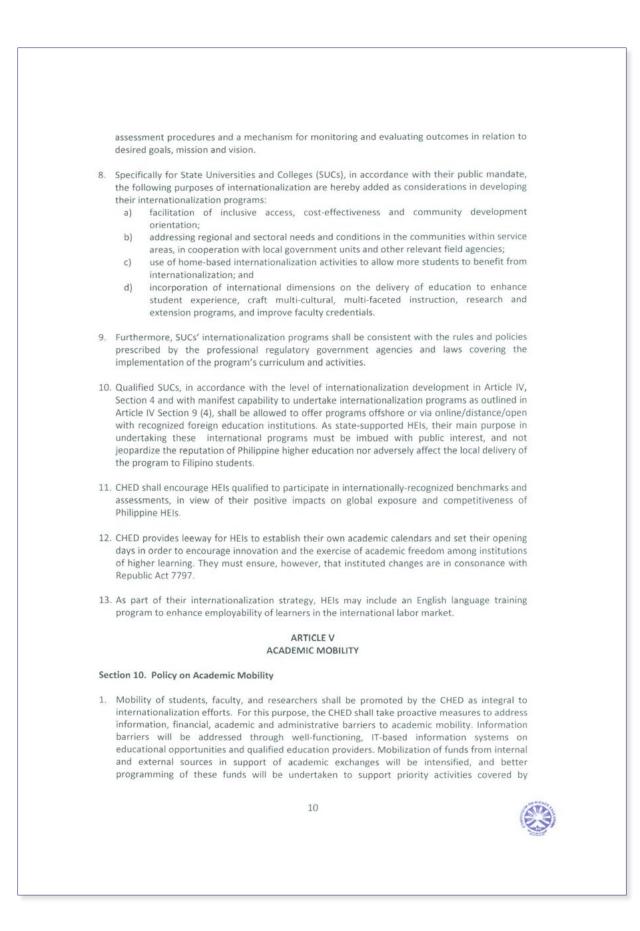
	ARTICLE IV
	PRINCIPLES, POLICIES AND STRATEGIES
Se	ection 5. General Principles
1.	The Philippines' policy on the internationalization of higher education shall be guided by the principles on foreign policy enshrined in the 1987 Philippine Constitution that upholds the promotion of national interest and the non-diminution of national sovereignty.
2.	The Philippines' policy on the internationalization of higher education shall be in conformity with Article XIV Section 4 (2) of the 1987 Constitution, Sec. 123 of the Corporation Code, Foreign Investments Act of 1991 as amended, and other applicable laws, rules and regulations.
3.	The recognition and realization of this policy on the internationalization of higher education, particularly on academic and institution mobility, recognition of degrees, quality assurance mechanisms, and comparability of qualifications shall be on a government to government framework and shall adhere to the principle of reciprocity and international comity.
4.	 The national interest in internationalizing higher education consists of: a) building human capital and innovation capacity towards achieving the country's economic and social development goals, and the development of the Filipino nation as a responsible member of the international community; b) advancing learning and integrity of research, protecting academic freedom, promoting continuing intellectual growth, and developing responsible and effective leadership; c) promoting more equitable access to quality higher education; d) safeguarding the interests and reputation of the Philippine higher educational system—its students, academic staff, institutions and programs; and e) ensuring the political, economic, social, and other strategic aspects of national security are well protected at all times.
5.	The Philippines adheres to the principles of ASEAN cooperation and is committed to establish an ASEAN Socio-Cultural Community that is people-centered and socially responsible with the view to achieving enduring solidarity, unity and a common identity with the peoples of ASEAN.
6.	The Philippines is further committed to facilitating people mobility in ASEAN through higher education exchanges across member states, as embodied in the Master Plan for ASEAN Connectivity 2025.
7.	The Philippines recognizes that globalization and liberalization in goods and services trade have resulted in new transnational arrangements that require reliable and workable frameworks of cooperation at the bilateral, regional and multilateral levels. The Philippines upholds its commitments to these frameworks and shall continue to seek avenues of cooperation, consistent with its national interest, to pursue the goals of higher education.
8.	While cross-border education shall be promoted as an important component of internationalization, the national higher education system shall continue to be entrusted with the preservation and promotion of cultural and social norms and values enshrined in the Constitution. ⁸

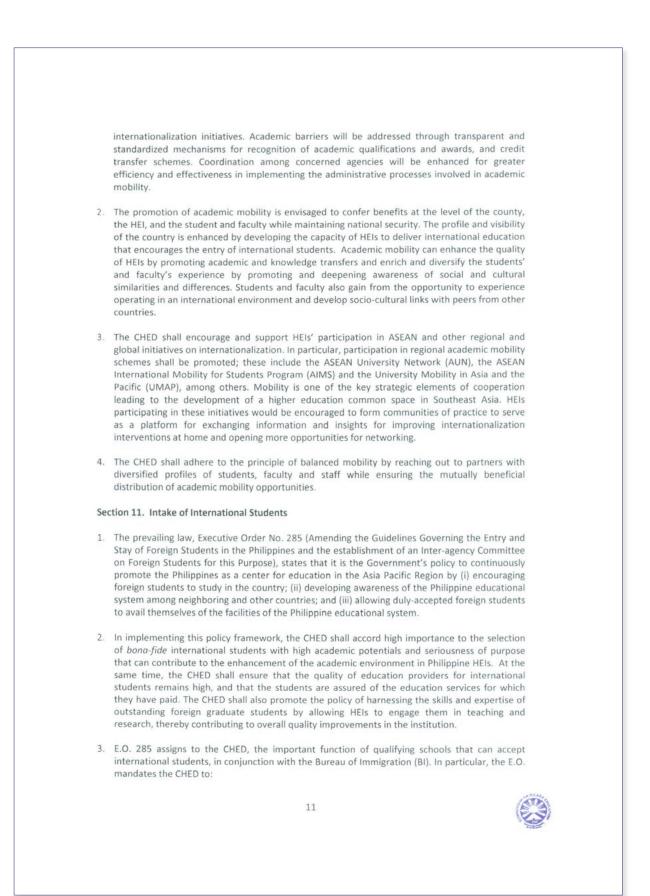


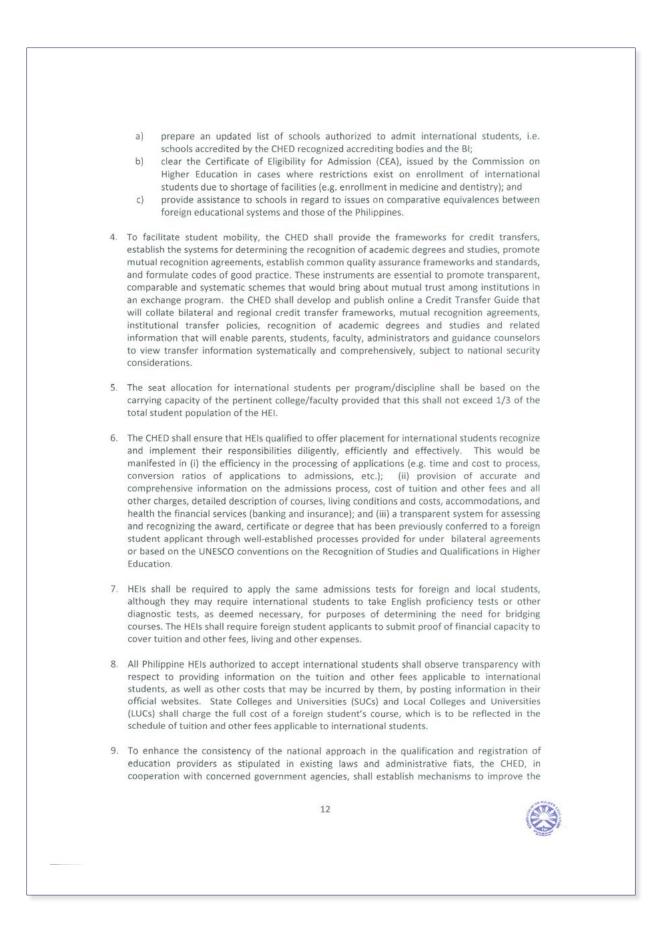


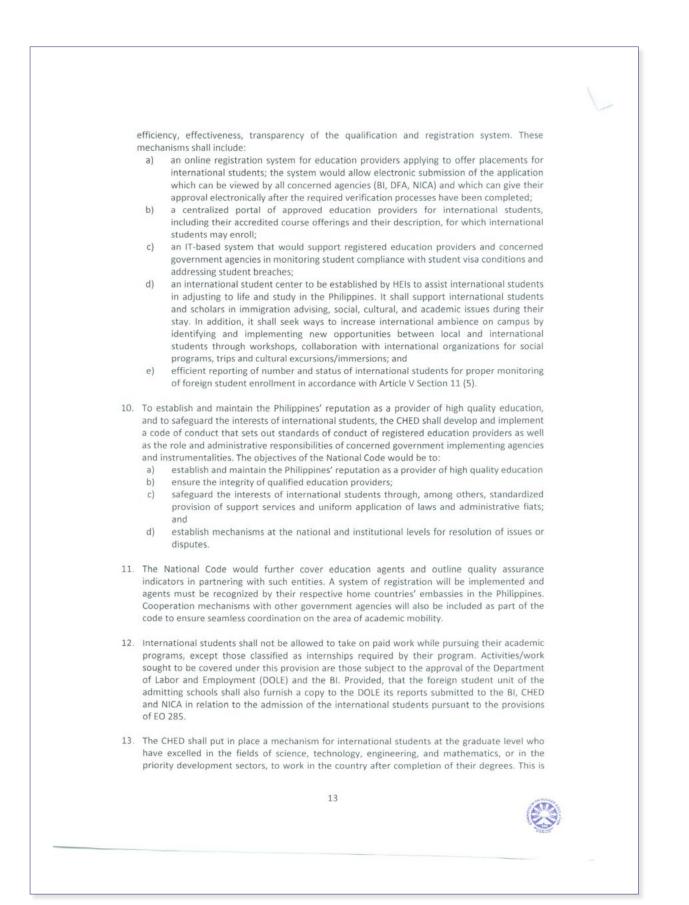
development:	Areas of CHED Support
Tier 1 – the national university and select	simultaneous student and facult
SUCs/autonomous HEIs by evaluation; has national and international prominence and reputation as shown by international accreditation/awards/recognition/ membership in reputable international networks of universities; has good track record in successful implementation of international programs and linkages, including home-based internationalization activities with measurable outcomes affecting both community/ regional/ national levels; has a well-placed internationalization strategic plan i.e. IROs, international services office, sufficient and modern facilities; with well- defined typology	recruitment; strategic partnerships and research collaboration for innovation participation in international scholarships faculty and staff development; participation in international delegations by CHED and other NGAs; represent CHED/highe education sector in international meeting or organizations and support for their participation in these meetings/conference participation in international fairs and education trade promotion; creation of joint, double, twinning degree programs credit transfer and accumulation; nicher building initiatives; establishment of branci campuses and off-shore educationa institutions; student internship and othe study abroad programs; international educational trips; home-based internationalization activities as defined in Article III Section 2 (2) and other forms of
Tier 2 – select SUCs/deregulated HEIs by evaluation with at least Level III program accreditation (or its equivalent as indicated in Article IV Section 9 (4); pursues home-based internationalization activities; possesses well- defined typology; undertakes membership in international networks; has an established international relations office, international student center and quality assurance mechanisms; has an internationalization program/strategy	international programs international student recruitment and systematic and strategic academic mobilit programs; participation in international delegations by CHED and other NGAs research collaboration and cultura exchanges that benefit a diverse group of students and academic officials participation in international scholarships faculty and staff development; student internship abroad programs; international educational trips; home-based internationalization activities as defined in Article III Section 2 (2)
Tier 3 –with at least Level II accreditation (or its equivalent as indicated Article IV Section 9 (4); possesses well-defined typology; has an established IRO and international student center; has an internationalization program/strategy	international student recruitment for
Tier 4 – has an existing internationalization vision with a limited number of academic	home-based internationalization activitie as defined in Article III Section 2 (2)





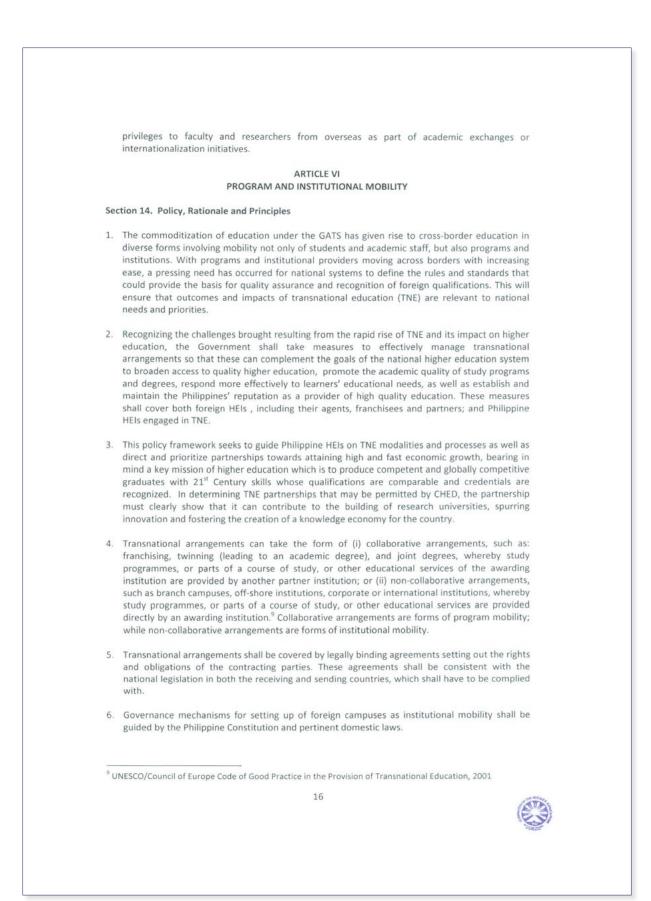


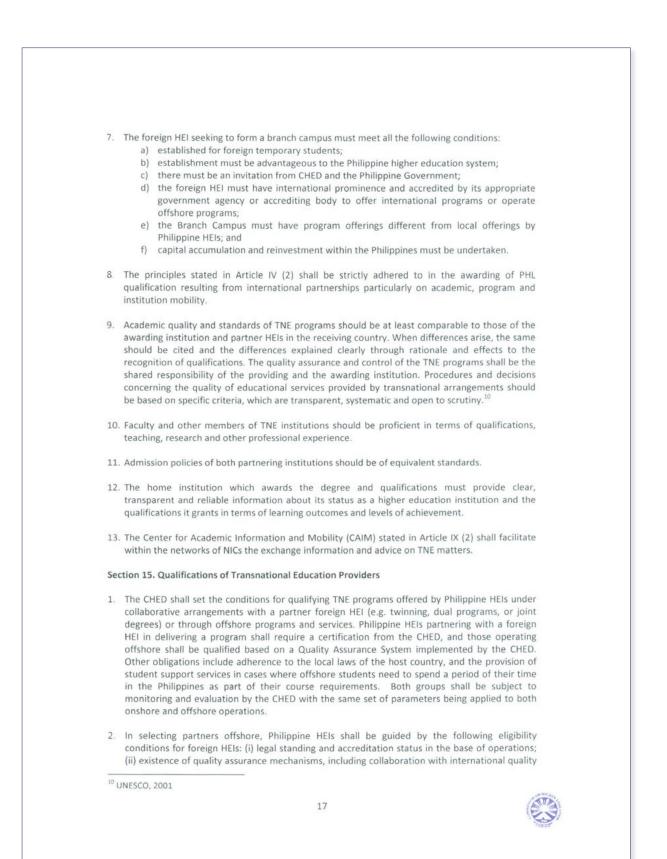


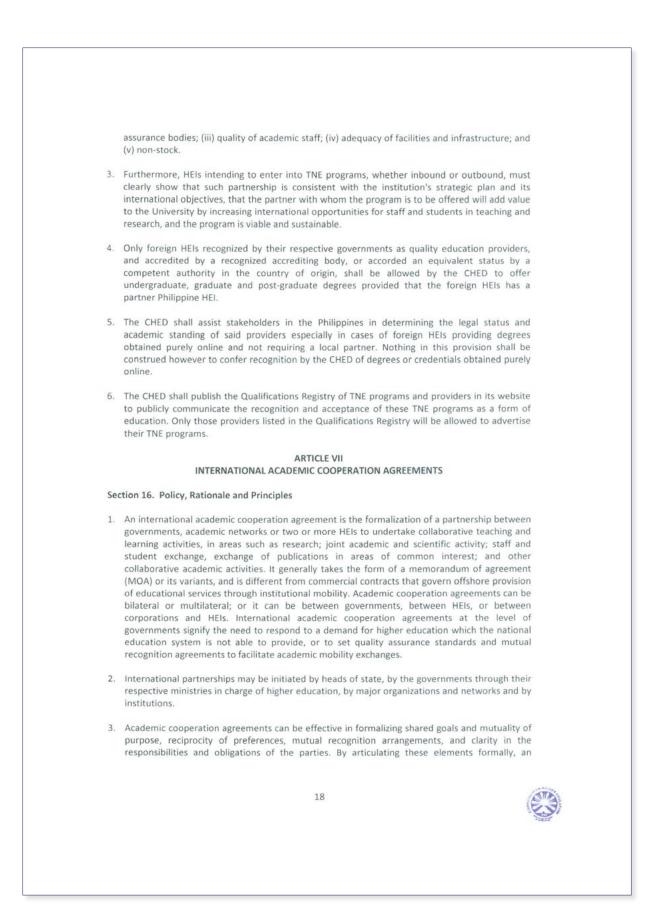


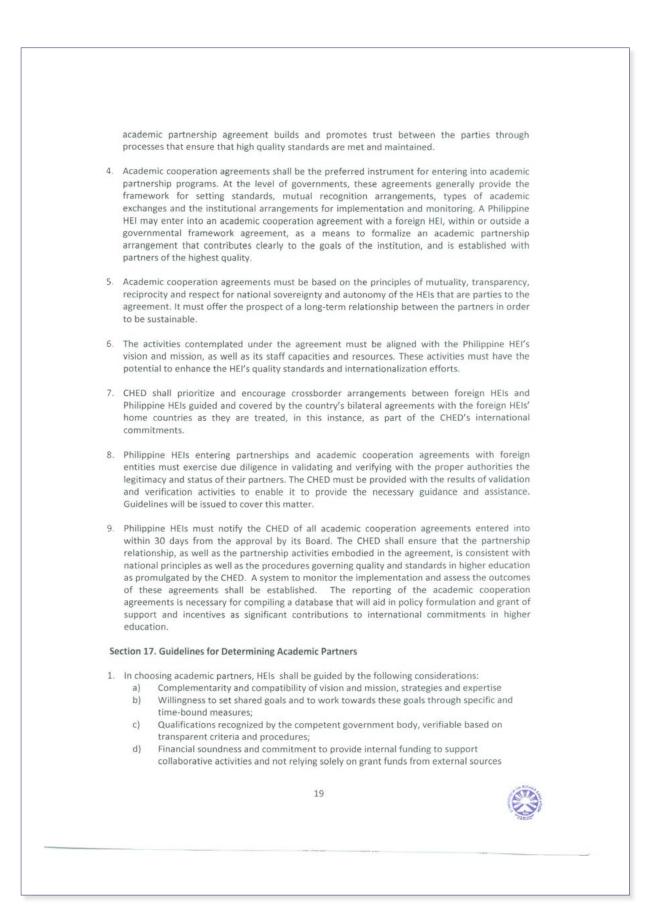
aimed at retaining highly skilled international students and giving them the opportunity to contribute to the country's growth objectives, especially in key priority sectors. Outstanding foreign graduate students may be given incentives to stay longer in the country through the award of research grants either from public or private sector institutions, geared towards the development of product or process innovations or practical business solutions in collaboration with knowledge-based enterprises or research universities. Outstanding foreign graduate students may also be allowed to teach, thereby contributing to the internationalization of faculty and researchers. State Colleges and Universities may be authorized to allocate subsidies for this purpose, in collaboration with the Department of Labor and Employment. Foreign graduate students who will work in the country through this mechanism shall comply with the laws, rules and regulations on the employment of foreign nationals. 14. Operational efficiency, fairness, and vigilance are the norms that shall guide all administrative processes involving international students for the duration of their stay in the country. With the expansion of internationalization initiatives, administrative procedures in concerned government agencies shall be reviewed periodically to ensure that they continue to be responsive and relevant to emerging needs and circumstances of international students. Section 12. Outbound Students 1. Participation of Filipino students in academic exchanges abroad can be beneficial in terms of developing their intellectual potential through exposure to different perspectives and wider academic horizons, and enhancing personal maturity by inculcating confidence, adaptability, resilience, and intercultural awareness. The categories of outbound student mobility include: (i) diploma mobility which involves doing a 2 degree program in another country; (ii) credit mobility which involves doing some courses in another country that is part of the programme in the home institution; and (iii) other short-term mobility which involves going abroad during a higher education programme for an activity relevant to the programme and for a specific period of time, such as study tours and language tours, cultural exchanges, and placements or practical training including internships. 3. Outbound student activities can be self-financed, privately funded through HEI-to-HEI arrangements, supported by mixed study-work assistance schemes of individual universities abroad, or publicly-funded from Government or official development assistance (ODA) sources. Except for self-financed activities, outbound mobility activities are generally highly competitive. 4. Publicly-funded activities for outbound students shall prioritize diploma courses in the high-need disciplines at the graduate or postgraduate levels for beneficiaries who can potentially bring higher returns to teaching or research upon their return. Scholarships which cannot be provided adequately by local HEIs will be supported in fields and disciplines needed for economic development, or where there are opportunities elsewhere to significantly advance knowledge in these fields and disciplines. 5. To broaden access to publicly-funded scholarships, the CHED shall include in its official website, comprehensive information on available scholarships, both from Government and ODA sources, including relevant details such as application requirements and admissions policies, and eligibility for financing support. Mechanisms for scholars' compliance with return service obligations shall be strengthened alongside the provision of incentives, such as through better terms of employment, so that scholars are not induced to seek employment abroad after completing their studies. 14



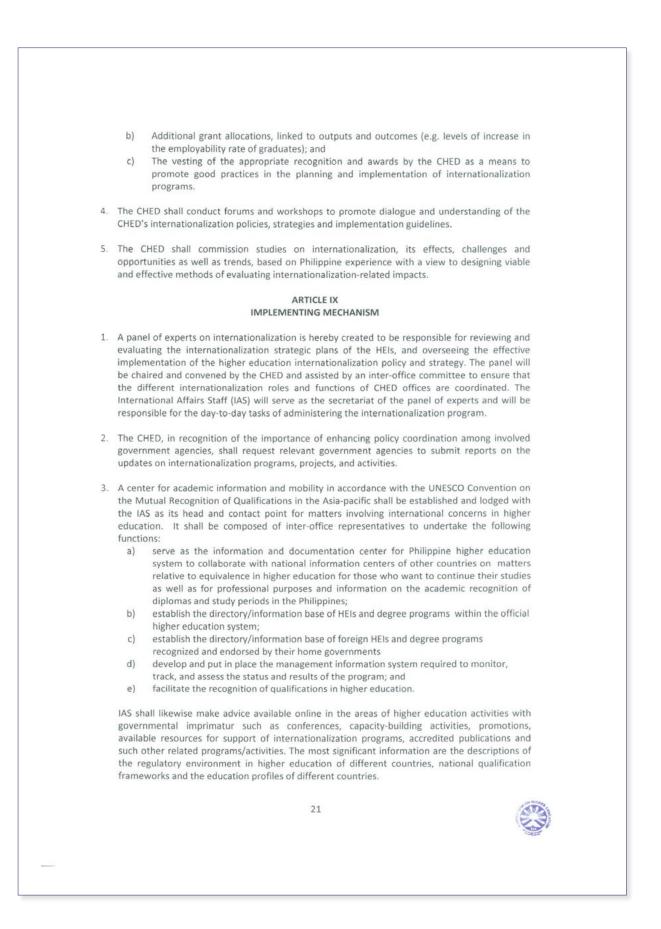








Recognition of, and respect for, national differences, and efforts to deepen e) understanding of these differences: f) Willingness to make collaborative decisions and share responsibility for them; Transparency on all issues of decision-making and resource allocation and the readiness g) to address these issues promptly and resolutely; h) Support from all levels in the respective institutions of the partners; i) Continuous monitoring the partnership using both quantitative and qualitative indicators: j) Compliance with existing and related rules and regulations of the CHED and other government agencies; and k) Status of partner foreign HEIs' accreditation/certification as granted by their home governments. **ARTICLE VIII** IMPLEMENTATION STRATEGY 1. Philippine HEIs shall be encouraged to take a holistic and programmatic approach in pursuing their internationalization strategies and programs. A programmatic approach will reinforce the HEI's planning process, and will prevent random activities that may have minimal impact on quality improvements. These programs, which can combine activities under both home-based internationalization and cross-border arrangements, would require specific targeting of outputs and outcomes, and a systematic planning of inputs over specified timeframe. It should have a results framework that specifies quantitative and qualitative indicators resulting from internationalization interventions (e.g. increased employability of graduates, improvement in competency scores, increase in published research outputs through collaborative programs, etc.). This results framework should be aligned with the competency-, outcomes-, and typologybased framework embodied in CMO No. 46 s. 2012 entitled "Policy Standards to Enhance Quality Assurance in Philippine Higher Education through an Outcomes-based and Typology-based QA.' 2. The programmatic approach to internationalization should be reflected in a medium-term internationalization program to be submitted to, and evaluated by, the CHED through its panel of experts. The CHED will encourage the operation of such internationalization programs and qualified TNE programs, through the grant of incentives upon its endorsement. These incentives shall include, but not be limited to: Priority in the allocation of grants for research papers and presentations, foreign a) scholarships and training, international educational tours, student participation in international conferences and seminars; Facilitation, through waiver of some requirements, in the application for grants for the b) above activities; Facilitation, through waiver of some requirements, for outbound and inbound mobility c) of students, faculty and researchers as part of the internationalization program; d) Major consideration in the retention of the HEIs status' as Center of Excellence or Center of Development, as applicable; e) Inclusion in the registry of international linkages/arrangements/collaborative programs; and f) Financial assistance/support on programs/activities that support action plans/activities/programs under authorized international commitments. Upon successful achievement of targeted results, additional incentives to be provided shall include, but not be limited to: a) Upgrading of accreditation status, subject to fulfillment of other requirements prescribed by the accrediting bodies; 20



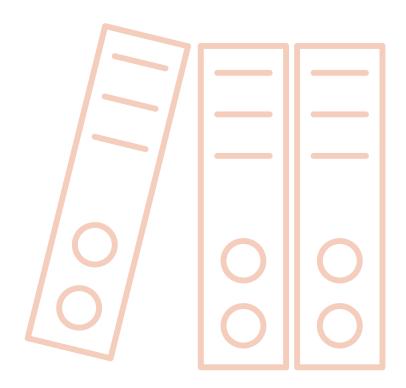
4. The implementation of this policy framework shall be in compliment with existing CHED policies, standards, and guidelines on transnational education. ARTICLE X TRANSITORY PROVISIONS 1. All HEIs shall submit to the International Affairs Staff, not later than 90 days after the date of the issuance of this CMO, their existing cooperation arrangements and collaborative programmes as part of their institution's profile to establish the registry of linkages; otherwise, these arrangements shall not be included in the collaborations that may be entitled to recognition, support and other incentives. The template report is annexed hereto. 2. After submission of the cooperation and collaborative programs, the same shall be reviewed by the panel of experts for possible incentives and recognition. ARTICLE XI SEPARABILITY CLAUSE If any part of this CMO shall be held invalid, other provisions which are not affected shall continue to be in force. ARTICLE XII **REPEALING CLAUSE** Any and all CHED issuances which are contrary to or inconsistent with any of the provisions herein are hereby deemed repealed. ARTICLE XIII APPROVAL AND EFFECTIVITY This CMO shall take effect 15 days from publication in a newspaper of general circulation or in the Official Gazette and shall remain in force and in effect until otherwise revoked or suspended. Issued this 11 day of November, 2016, Quezon City, Philippines. PATRICIA B. LICUANAN, Ph.D. Chairperson 22

Logo [Address] [Website] Background of the Institution		ANNEX A: UNIVERSIT	Y PROFILE TEMPLAT	Έ		
Institution Mission/Vision Name of President/Chancellor Name of International Relations Officer Telephone Fax Email INTERNATIONAL LINKAGES Partner HEI/	Logo		[Address]	1]		
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Appendix B. Memorandum Order 21 (CM) 21 s. 2016)

Guidelines for CHED Support for the Grants-In-Aid to Undergraduate Filipino Students Participating in International Conferences and-or Seminars



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CHED MEN No. <u>21</u> Series of 2	ORANDUM OR	DER (CMO)		
SUBJECT:	GUIDELINES UNDERGRAD INTERNATION UFSPIC/S)	UATE FILIPINO		GRANTS-IN-AID TO PARTICIPATING IN SEMINARS (GIA-
known as Resolution and promu	"Higher Educati No. 750-2015 da Ilgates these (ate Students P	on Act of 1994", ited December 14- Guidelines for Cl	and by virtue of 15, 2015, the Com HED support for) No. 7722, otherwise Commission en banc mission hereby adopts the Grants-in-Aid to nees and/or Seminars
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		Article Rationale and		X
and worldw competitive With the co internationa learning pro skills, access and networ	ide access to ed and have the al continuing increa I conferences a press. They pro- ss to cross-culture	ducation create op bility to cope with t ase in students' nd/or seminars ha vide excellent train ral learning environ hission recognizes	portunities for our the rapid demands participation in cro two become instru- ting grounds for stu- ments and avenue	international exposure students to be globally of the changing world, uses border education, nents in our students' dents to enhance their es to foster friendships ing that the same are
students' liv access to l universities	es in significant nowledge witho and countries a	ways. Internation ut the constraints	al conferences and by the traditional nefits of globalizat	potential to transform l/or seminars facilitate methods. Progressive on, which is the most
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Higher Educa Web Site: <u>www.ch</u>	tion Development Cen edgov.ph Tel Nos. 44	ter Building, C.P. Garcia 1-1177, 385-4391, 441-1	Ave., UP Campus, Dilima 169, 441-1149, 441-1170.	n, Quezon City, Philippines 1 441-1216, 392-5296, 441-1220
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The CHED has the mandate to develop and promote policies, systems, procedures and programs that help widen access of undergraduate students to international conferences The same is parallel with the directive of the Office of Student and seminars. Development and Services (OSDS) to set up a system of grants and other incentives which shall be accessible to deserving students in public and private higher education institutions. Thus, this CHED Memorandum Order aims to: 1. provide guidelines for the processing of applications for undergraduate Filipino students' participation in international conferences and/or seminars; 2. provide financial assistance to enable undergraduate students to participate in international conferences and/or seminars: 3. provide opportunities for undergraduate students to be exposed to international perspectives; and 4. ensure the safety and compliance with legal processes of undergraduate students participating in international conferences and/or seminars. Article II Definition of Terms 1. Accommodation refers to the lodging or temporary sleeping quarters of the grantee during the international conference and/or seminar, including food and water expenses. 2. Applicant is a natural born Filipino citizen who is currently enrolled in a Philippine Higher Education Institution (HEI) and endorsed by his/her respective HEI. 3. Certificate of Attendance/Participation refers to the document attesting that the undergraduate student officially attended and participated in the international conference and/or seminar. 4. Cross-border Education refers to the movement of people, programmes, providers, curricula, projects, research and services in tertiary (or higher) education across national jurisdictional borders. It is a subset of educational internationalisation and can be part of development cooperation projects, academic exchange programmes and commercial initiatives. (OECD AND IBRD/THE WORLD BANK 2007) 5. Grantee is a qualified applicant permitted to receive CHED subsidy for his/her participation in international conferences and/or seminars. 6. Grantor refers to the Commission on Higher Education with allotted budget for the grants of the qualified undergraduate students participating in international conferences and/or seminars. 7. International Conference and/or Seminar is an international formal event with topics aimed at enriching knowledge, skills, attitudes and values of students from diverse countries. STA

8. Participation is the involvement, association, or contribution of students in international conferences and/or seminars. 9. Registration Fee is the payment collected by the legitimate, academic/professional/civic organization to cover their expenses in organizing the international conferences and/or seminars. 10. Sending Higher Education Institution is a school duly recognized to offer tertiary education programs wherein the grantee is enrolled. 11. Transportation refers to public vehicles used by the grantee in moving from one place to another such as, but not limited to, taxi cabs, buses, airplanes and ferry boats. 12. Transportation allowance refers to the expenses incurred from the grantee's origin to the venue of the international conference and back via an aircraft, boat/ship, bus, taxi or jeepney subject to liquidation required by the Commission on Audit. Article III Scope and Coverage This CMO shall cover Filipino undergraduate students currently enrolled in public and private Philippine HEIs with duly recognized/authorized programs. To be qualified for grant of financial assistance for international conferences and/or seminars, the undergraduate student must be: 1. 18-30 years old; 2. Currently enrolled in a Philippine HEI; 3. With good moral character and academic standing; 4. Endorsed by the concerned HEI President or his/her duly authorized representative; 5. Insured for international travel; and 6. Fit to travel as certified by a medical doctor of the HEI. Article IV Implementing Guidelines and Procedures Application and Processing 1. Applicant undergraduate student must submit an application to his/her respective HEI.

2. The HEI will screen and endorse their nominees to OSDS through a CHED Regional Office (CHEDRO) three (3) months before the scheduled event together with the following requirements: a. Duly accomplished application form (see "Annex A" - Application Form); b. Letter of endorsement/recommendation by the head of the institution or authorized representative where applicant is enrolled including a statement that the concerned undergraduate student is covered by insurance for international travel: c. Details of the International Conference and/or Seminar that must enhance academic/leadership skills of the concerned applicant (brochure); d. Photocopy of the application to the international conference and proof of acceptance; e. Photocopy of the paper to be presented at the international conference (if applicable); f. Details of estimated financial assistance to cover registration, transportation and accommodation; g. Medical Certificate; and h. Copy of the Contract between the CHED, HEI, Parent/Guardian, and Undergraduate Student Applicant duly signed by the applicant, parent of the applicant and HEI; (see "Annex B" -Contract). 3. The CHEDRO will review the submitted documents and upon satisfaction that the same comply with the requirements, shall endorse the same to OSDS; (see "Annex C" - Checklist of Documentary Requirements. 4. OSDS will review the application and check the legitimacy of the conference and/or seminar in coordination with International Affairs Staff (IAS) and, if found in order, will submit a request for the Approval of Malacañang. 5. Upon approval of Malacañang, OSDS will process the release of grants and transfer funds to the CHEDRO; 6. The CHEDRO will release the approved amount to the grantee; 7. OSDS will endorse the grantee to the Bureau of Immigration for clearance, copy furnished the DFA and the CHEDRO. Article V **Responsibilities of the Parties** Applicant/Grantee must: 1. Strictly follow the deadline for submission of application documents specified in Article IV, to give CHED ample time to process the application; 2. Prepare plans on how to fund the rest of the expenses and obtain counterpart funding from other sources in the event that the grant is not sufficient; 3. Submit an application with complete documentary requirements to his/her HEI; 4. Attend the sessions diligently; and 5. Return to the Philippines after completion of the conference and/or seminar attended;



IRO Management Guide for Philippines HEIs 2021

Appendix

7. Monitor the participating undergraduate students with regard to their itinerary; 8. Be responsible for the submission of grantee's complete documents, travel report and report in the re-echoing of the international conference and/or seminar attended to his/her HEI (The supporting documents should not be limited to pictures and attendance sheet. These should be submitted within thirty (30) days upon return from the conference to CHEDRO); 9. Ensure the return of the undergraduate student to the Philippines after completion of the seminar attended; and 10. Ensure that the grantee re-echo the international conference and/or seminar learnings attended to his/her HEI's students and submit a report thereof to CHED Regional Office. CHED Regional Office shall: 1. Conduct a regional orientation on the provisions of these guidelines for the HEIS: 2. Ensure that the sending HEI submits complete documentary requirements of the grantee on time; 3. Not be responsible for the late receipt of application due to postal delay or loss in postal transit, etc.; 4. Submit the complete application to OSDS for the processing of fund transfer; 5. Release the subsidy directly to the applicant/grantee; 6. Require the grantee through his/her HEI to submit documents and travel report within 30 days upon return from the conference; and 7. Submit report to the Executive Office and HEDF through the OSDS on the status of fund transfer. CHED, through the Office of Student Development and Services, shall: 1. Review the documents submitted; 2. Check and validate the legitimacy of the conference and its suitability to the program wherein the undergraduate student is enrolled in coordination with the International Affairs Staff (IAS); 3. Endorse the application and other supporting documents to Malacañang for approval; 4. Process the approval of the grant and transfer the same including supporting documents to the concerned CHEDRO; and 5. Endorse the grantee to the Bureau of Immigration.

Article VI	
Article VI Funding	
Slot Allocation	
 For the initial year of implementation, the Commission s Four Hundred Thousand Pesos (PhP2,400,000.00) Thousand Pesos (PhP150,000.00) per Region coverin Each applicant will be given a maximum of Seventy-Five 75,000.00) based on the following: 	at One Hundred Fifty g sixteen (16) regions.
 a) Registration (exclusive of Daily Subsistence exceed PhP 15,000.00 b) Daily subsistence allowance based on UNDP r c) Roundtrip economy airfare not to exceed PhP 3 d) Pre-travel allowance of PhP 1,500.00 	ates
 Each allocation per region must be utilized before the e unutilized slot allocations beyond the said period will regions with high numbers of applications; 	and of August. However, be reallocated to other
 An annual slot of P150,000.00 per region shall be given undergraduate students, based on the following: 	n to the most deserving
 a) Type of institution; b) Seminar's impact on economic growth; c) Venue of the conference and/or seminar preference bilateral agreement with the Philippines; 	
 d) Relevance of the seminar and/or conference to the undergraduate student; e) Academic and co-curricular performance of the as certified by the HEI; 	
f) Accreditation of the program where the undergra enrolled or CHED equivalent; andg) Student population.	aduate student is
Article VII	
The grantee and HEI concerned shall comply with the existing rules and regulations.	accounting and auditing
	7

Article VIII Violations Any HEI and Grantee that shall be found to have committed the following violations of these guidelines shall be meted with the appropriate sanctions stated in Article IX. 1. Higher Education Institutions Submission of fabricated documents; · Endorsing the undergraduate student in invalid/unrelated/inappropriate conference and/or seminar; Failure to provide assistance to undergraduate students who will attend the international conference and/or seminar; Failure to monitor welfare of participating undergraduate student; and/or Failure to submit the required reports/documents of the undergraduate students for liquidation. 2. Grantees Submission of fabricated documents; Non-attendance in or Non-completion of the conference and/or seminar; · Failure to return within the authorized itinerary without prior approval; Violation of the rules, regulations and/or law of the host country; and/or · Failure to comply with the liquidation requirements. Article IX Sanctions In order to ensure compliance with the policies and guidelines stated in this CMO, the Commission en Banc (CEB) may, upon recommendation of the CHED Legal and Legislative Service (LLS), impose the following sanctions on HEIs depending on the nature and seriousness of any violation that they have committed under Article VIII. 1. Written reprimand, with a warning that repeated or persistent violations of these regulations and guidelines may result in the suspension of HEI's right to send qualified students to participate in international conferences and/or seminars; 2. Downgrading of Government Recognition to permit status or grant of Autonomous to Deregulated status, COE to COD status; 3. Filing of appropriate administrative and criminal case. 4. Any student applicant/grantee found guilty of committing violations specified in Article VIII of these guidelines may be subjected to sanctions in accordance with the concerned HEI's rules and regulations. 8

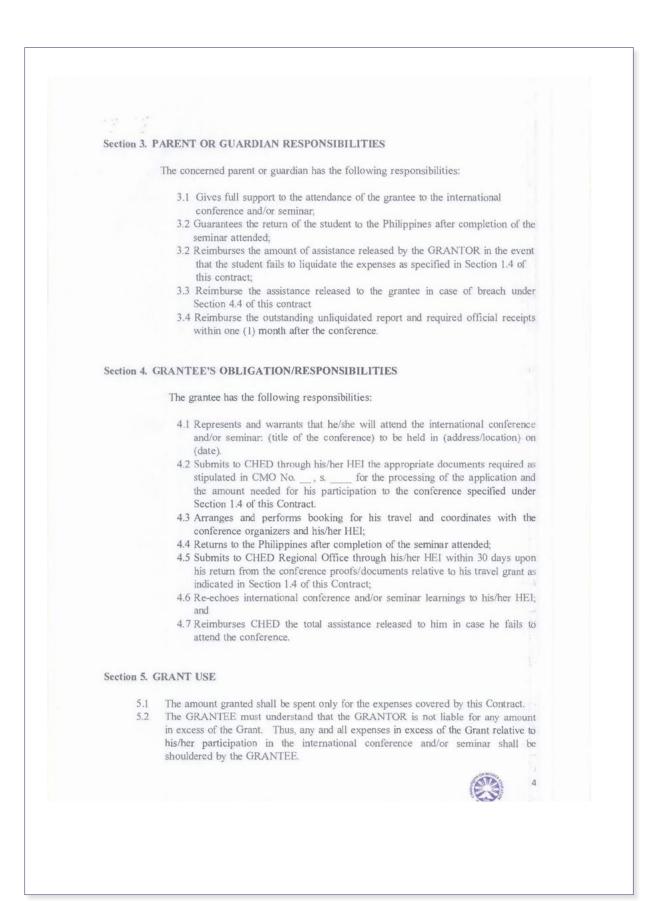
Article X **Provision on Due Process** Any violation shall be dealt with, with observance of due process before imposition of sanctions upon recommendation of the CHEDROs and CHED Legal and Legislative Service (LLS). 1. Upon receipt by CHEDROs/OSDS CHED Central Office of complaints or reports of violations, the same shall be immediately referred to the CHED Chairperson, through the Executive Director, who shall then order the CHED LLS and other concerned offices to conduct an investigation on said complaints/reports for appropriate action, following prescribed procedures. 2. The HEI, while under investigation for alleged violations of these guidelines, may be suspended from sending students to participate in international conferences and/or seminars by the CHED Chairperson. Article XII Effectivity These guidelines shall take effect fifteen (15) days after publication in a newspaper of general circulation or the Official Gazette and Office of National Registrar, U.P. Law Center, and should be observed by all HEIs starting Academic Year (AY) 2016-2017. These guidelines shall remain in force and effect until revoked or amended. Immediate dissemination of this CMO is hereby enjoined. Issued this 19 of ______ 2016 ____, Quezon City, Philippines. flaria B. Jan PATRICIA B. LICUANAN, Ph.D. Chairperson

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Conferences and/or Seminars (GIA-UFSPIC/S) Application Form List Name Given Name Middle Name Gender: Age Date of Birth: e-mail address: Postal /Home Address		ffice of Student Develo	opment and Service	es	
Last Name Given Name Middle Name Gender: Age Date of Birth e-mail address: Postal /Home Address:				2×2 Photo	
Gender:		Application	n Form		
Gender:					
Gender:	Last Name	Given Name		Middle Name	
Postal /Home Address:	Gender: Age:	Date of Birth		e-mail address:	
University / College: Year of Study: Year of Study: Professor or Academic Advisor who can provide a reference: e-mail address: Contact Number: Name of International Conference and/or Semnar: Theme: Location (complete address of the conference): Inclusive dates: Sporsors (if applicable): Relationship: Amount: PriNADCIAL PROPOSAL Estimated Expenses: Registration Fees: Accommodation: Date Applicant Signature: Date Recommending Approval: (name ad signature of Adviser / Dean) Date: Contact person in case of emergency Name: Relationship: Contact person in case of emergency Name: Relationship: Address: Please answer briefly: 1) How will the conference enhance your academic/leadership strength or develop your skills and ablittes to be a globally competitive person you envision? 2) Describe your past and current extra curricular activities, including community service and other involvement. 3) List of membership in organizations (please indicate position)		-			
University / College: Year of Study: Year of Study: Professor or Academic Advisor who can provide a reference: e-mail address: Contact Number: Name of International Conference and/or Semnar: Theme: Location (complete address of the conference): Inclusive dates: Sporsors (if applicable): Relationship: Amount: PriNADCIAL PROPOSAL Estimated Expenses: Registration Fees: Accommodation: Date Applicant Signature: Date Recommending Approval: (name ad signature of Adviser / Dean) Date: Contact person in case of emergency Name: Relationship: Contact person in case of emergency Name: Relationship: Address: Please answer briefly: 1) How will the conference enhance your academic/leadership strength or develop your skills and ablittes to be a globally competitive person you envision? 2) Describe your past and current extra curricular activities, including community service and other involvement. 3) List of membership in organizations (please indicate position)	Telephone or Mobile Phone Number/s				_
Professor or Academic Advisor who can provide a reference: e-mail address: Contact Number: Name of International Conference and/or Seminar:			of Study):	- Year of Study:	
e-mail address: Contact Number: Name of International Conference and/or Seminar:		and the second			_
Name of International Conference and/or Seminar: Theme: Location (complete address of the conference): Inclusive dates: Sponsors (if applicable): Relationship: Amount: By Sea Accommodation: By Sea Accommodation: Date Applicant Signature: Date Contact person in case of emergency Name: Name: Relationship: Contact person in case of emergency Relationship: Address: Please answer briefly: 1) How will the conference enhance your academic/leadership strength or develop your skills and abilities to be a globally competitive person you envision? 2) Describe your past and current extra curricular activities, including community service and other involvement. 3) List of membership in organizations (please indicate position)		A.	Contact Number		
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Inclusive dates:	Theme:				
Inclusive dates:	Location (complete address of the con	ference):			_
Sponsors (if applicable):					
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Accommodation: By Sea By Air By Air Estimated Total Expenses: Date: Applicant Signature: Date: Recommending Approval: Date: (name and signature of Adviser / Dean) Date: Contact person in case of emergency Name: Name: Relationship: Contact Numbers: Address: Please answer briefly: 1.) How will the conference enhance your academic/leadership strength or develop your skills and abilities to be a globally competitive person you envision? 2.) Describe your past and current extra curricular activities, including community service and other involvement. 3.) List of membership in organizations (please indicate position)			Transportaton	By Land	
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3.) List of membership in organizations (please indicate position)			e and a second		
	2.) Describe your past and current ext	ra curricular activities, in	cluding community	service and other involvement.	
(Please use the back sheet or provide extra sheet for your answer)	3.) List of membership in organization	s (please indicate position	on)		
(Please use the back sheet or provide extra sheet for your answer)					
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(Please use the back sheet or provide extra sheet for your answer)					
		(Ple	ease use the back s	sheet or provide extra sheet for your	answer)
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"Annex B"	1
SAMPLE CONTRACT	
SAMPLE CONTRACT	
NOW ALL MEN BY THESE PRESENTS:	
This Contract for CHED SUPPORT FOR THE GRANTS-IN-AID T IDERGRADUATE FILIPINO STUDENTS PARTICIPATING IN INTERNATIONA INFERENCES AND/OR SEMINARS (GIA-UFSPIC/S) entered <u>(date)</u> at Quezon Cit ilippines between:	
The Commission on Higher Education (CHED), a government agency created pursuant A. 7722 with principal address at Higher Education Development Center Bldg., C.P. Garo renue, UP-Diliman, Quezon City, represented herein by its Chairperson, DR. PATRICIA CUANAN and herein referred to as the 'GRANTOR';	cia
- and-	
Name of Student , of legal age, Filipino and residing	at
, Philippines, herein referred to as t	the
RANTEE';	
- and-	
Name of HEI, a higher education institution duly authorized to off	fier
tiary education, with principal address ,represented herein by	at
esident,, hereinafter referred to as the "SENDIN STITUTION"	NG -
	14
WITNESSETH, that: WHEREAS, Section 8 R.A. No. 7722 otherwise known as the Higher Education A undates the Commission on Higher Education (CHED) to take appropriate steps to ensure th ucation shall be accessible to all and ensure and protect academic freedom for the continuin ellectual growth, the advancement of learning and research, the development of responsible a freetive leadership, the education of high level professionals and the enrichment of historical a tural heritage.	Act hat ng ind ind
WITNESSETH, that: WHEREAS, Section 8 R.A. No. 7722 otherwise known as the Higher Education A indates the Commission on Higher Education (CHED) to take appropriate steps to ensure th ucation shall be accessible to all and ensure and protect academic freedom for the continuit ellectual growth, the advancement of learning and research, the development of responsible a fective leadership, the education of high level profiessionals and the enrichment of historical a	Act hat ng and and the
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WITNESSETH, that: WHEREAS, Section 8 R.A. No. 7722 otherwise known as the Higher Education A indates the Commission on Higher Education (CHED) to take appropriate steps to ensure the ucation shall be accessible to all and ensure and protect academic freedom for the continuite ellectual growth, the advancement of learning and research, the development of responsible a fective leadership, the education of high level profiessionals and the enrichment of historical a tural heritage. WHEREAS, CHED Memorandum Order No, series 201_ provides guidelines for the processing of the application for students' participation international conferences and/or semination WHEREAS, CHED allotted (P) from the Higher Education Development	Act hat ng nnd nnd the rs; ent
WITNESSETH, that: WHEREAS, Section 8 R.A. No. 7722 otherwise known as the Higher Education A indates the Commission on Higher Education (CHED) to take appropriate steps to ensure th ucation shall be accessible to all and ensure and protect academic freedom for the continuin ellectual growth, the advancement of learning and research, the development of responsible a freetive leadership, the education of high level professionals and the enrichment of historical a tural heritage. WHEREAS, CHED Memorandum Order No, series 201_ provides guidelines for to be be application for students' participation international conferences and/or seminar WHEREAS, CHED allotted (P) from the Higher Education Development of (HEDF) for this program; WHEREAS, the Grantee must apply through the Higher Education Institution where the	Act hat ng nnd nnd the rs; ent

WHEREAS, CHED-after having considered the merits of the application, CHED is committed to provide financial support as part of its development programs to nurture/enhance our students: WHEREAS, the HIGHER EDUGATION INSTITUTION having been supportive to this commitment of CHED, is ready, able and willing to send its students to the international conference and/or seminars through this program, subject to the terms and conditions specified in the Contract; NOW, THEREFORE, for and in consideration of the foregoing and the stipulations herein set forth, the parties hereby agree on the following: Section 1. CHED RESPONSIBILITIES: 1.1 GHED shall ensure that all the appropriate documents under CMO No. ____, s. must be submitted by the grantee through his/her HEI for the processing of the amount needed for his/her participation to the international conference and/or seminar together with the following: 1.1.1 Duly accomplished application form; 1.1.2 Letter of endorsement/recommendation by the head of the institution or authorized representative where applicant is enrolled including statement that the concerned student is covered by insurance for international travel; 1.1.3 Details of the International Conference and/or Seminar that must enhance academic/leadership skills of concerned applicant (brochure); 1.1.4 Photocopy of the application to the international conference and proof of acceptance; 1.1.5 Photocopy of the paper to be presented at the international conference (if available); 1.1.6 Details of estimated financial assistance to cover registration, transportation and accommodation); 1.1.7 Medical Certificate. 1.2 CHED ensures that the conference and/or seminar to be attended by the student is legitimate: 1.3 CHED guarantees the validity of the travel of the students through the approval of the Malacañang; 1.4 GHED commits to release a total of to the GRANTEE for the following expenses: - breakdown of expenses-

1.5 CHED shall require the GRANTEE to submit to CHEDRO through his/her sending HEI within 30 days upon return from the activity, the following documents both in hard and electronic copy for liquidation: 1.5.1 Proof of his/her participation or Photocopy of Conference and/or Seminar Organizer's Certification or Certificate of Attendance/Participation from the organizer given to the concerned grantee; 1.5.2 Original tickets, boarding passes and bills/receipts (no substitute for the original boarding passes); 1.5.3 Itinerary of travel and Certification of Travel Completed; 1.5.4 A travel report containing observations, learning experiences, highlight of the conference, and seminar group photos, evaluation/recommendation as to the benefits derived from attending the international conference/seminar, etc.; and 1.5.5 Contract 1.4 CHED shall monitor compliance by the GRANTEE to the terms and conditions of this Contract. Section 2. HIGHER EDUCATION INSTITUTION (HEI) RESPONSIBILITIES The HEI has the following responsibilities: 2.1 Nominates and endorses qualified applicant to CHED Regional Office together with the appropriate documents required stipulated in CMO No. S. 2.2 Determines the legitimacy of the international conference and/or seminar; 2.3 Not charge any application fee for the processing of documents; 2.4 Provides the appropriate student services such as but not limited to screening of the applicants, providing copy of insurance coverage of the students, assistance in preparing travel documents and assurance for the completeness of the students applications together with the health condition of the student; 2.5 Assists students for the travel arrangements, e.g. ticket, hotel reservation, VISA requirements, and pre-departure orientation, among others; 2.6 Provides support on the student's paper presentation (if applicable); 2.7 Monitors the participating students with regard to their itinerary; 2.8 Submits complete documents and travel report of the grantee within 30 days upon return from the conference to CHEDRO; 2.9 Ensures the return of the student to the Philippines after completion of the seminar attended; and 2.10 Ensures that the grantee re-echo the international conference and/or seminar learnings attended to his/her HEI's students.



Accountant	
CERTIFIED FUNDS AVAILABLE:	
Director (Parent or Guardian of Grantee)	
ENGR. RONALDO A. LIVETA, CESE	
9	
Signed in the Presence of:	
Student/Grantee	
PATRICIA B. LICUANAN, Ph.D. Chairperson President of HEI	
COMMISSION ON HIGHER EDUCATION SENDING INSTITUION By: By:	
at	
IN WITNESS WHEREOF, the parties hereto have signed this Contract this day of	
an addendum signed by all parties which shall form an integral part hereof.	
The parties hereto, upon mutual consent, may amend or modify this Contract by or through	
Section 6. AMENDMENTS	

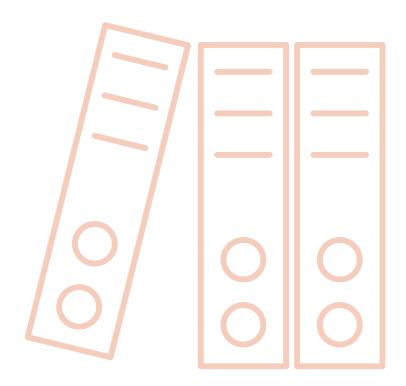
Appendix

	17				
				"Annex C"	
Stu	CMO Nos. 2015, Guidel dents Participating In Internati ack List of Documentary Re-	onal Confierences and/or	Seminars (G	s-In-Aid To Undergraduate Filipino IA-UFSPIC/S)	
-	Documentary Req	uirements	Complied	Remarks	
1.	Letter of endorsement/ reco head of the institution or aut where applicant is enrolled	mmendation by the			
2.	Original Copy of the Contra and Student Applicant applicant, parent of the app	duly signed by the			
3.	Duly accomplished application	ion form			
4.	Details of the Internation Seminar or brochure	al Conference and/or			
5.	Photocopy of the applicati conference and proof of acc	on to the international ceptance			
6.	Photocopy of the paper to international conference (if	o be presented at the applicable)			
7.	Copy of insurance				
8.	Medical Certificate				-
	Evaluated by:	Reviewed by:		Recommended for approval:	
	Position	Position		Position	
				(3)	



Appendix C. CHED Memorandum Order 62 (CMO 62 s. 2016)

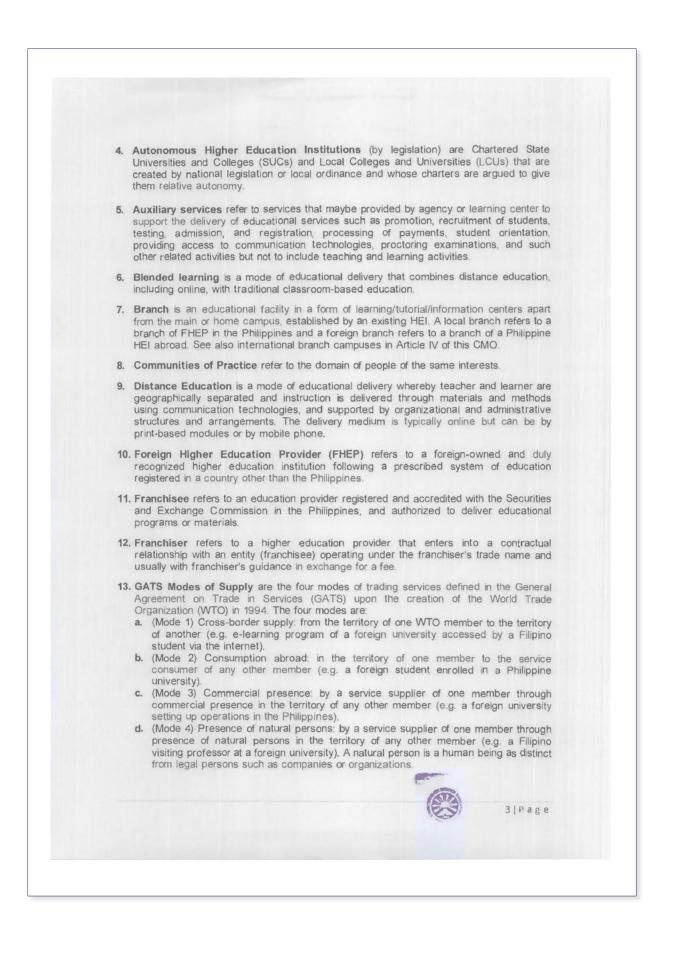
Policies, Standards and Guidelines (PSGs) for Transnational Education (TNE) Programs



	Republic of the Philippines OFFICE OF THE PRESIDENT COMMISSION ON HIGHER EDUCATION	CHED Central Office O
Sei	ries of 2016	
50	BJECT: POLICIES, STANDARDS AND GUIDELINES TRANSNATIONAL EDUCATION (TNE) PROGRAMS	(PSGs) FOR
No pro pro	In accordance with the pertinent provisions of Republic Act No. 7 Higher Education Act of 1994 and by virtue of Commission en ban- s. 877-2016 and 921-2016 and other relevant policies and guideline: ograms and establishment of institutions in the country, the Commission omulgates this set of Policies, Standards, and Guidelines (PSGs) ucation (TNE) Programs.	c (CEB) Resolution s on the offering of n hereby adopts and
	ARTICLE I GENERAL PRINCIPLES AND POLICIES	
1.	The Higher Education Act of 1994 created the Commission on Higher and provides that the powers and functions of CHED shall include se monitoring and evaluating programs and institutions of higher learning	etting standards and
2.	It is the policy and intention of CHED to internationalize Philippine order to facilitate the development of a human resource base that is needs of the times. CHED recognizes that globalization and the liber goods and services worldwide have facilitated the growth in internationalization, including transnational education (TNE), by whi education that is delivered in a country other than the one where an av based.	is responsive to the ralization of trade in higher education ich is meant higher
3.	These phenomena, together with developments in information a technologies, promote access to foreign qualifications and en universities, colleges, and training institutions to offer their program abroad, in partnership with counterparts overseas.	courage Philippine
4.	CHED is guided by the principles adopted by the UNESCO/Cound 'Code of Good Practice in the Provision of Transnational Educati 'Revised Code of Good Practice in the Provision of Transnational Edu Annex 1 for the text of the Revised Code.)	on' (2001) and the
5.	CHED honors the Philippine commitments to bilateral, regional an agreements such as the General Agreement on Tariff, Trade in Ser the ASEAN Framework Agreement on Services (AFAS).	
6.	CHED recognizes Article 5(f) of the 1963 Vienna Convention on regarding the role of consular offices to act as notary in the auther documents.	
7.	CHED promotes Open and Distance Learning (ODL) through tertia appropriate, efficient and effective system of delivering quality hi educational services in the country (RA 10650).	
		112aga
High	her Education Development Center Building, C.P. Garcia Ave., UP Campus, Dilimar www.ched.cov.cb. Tel Nos. 441-1127, 385-4391, 441-1169, 441-1149, 441-1170, 4	n, Quezon City, Philippines

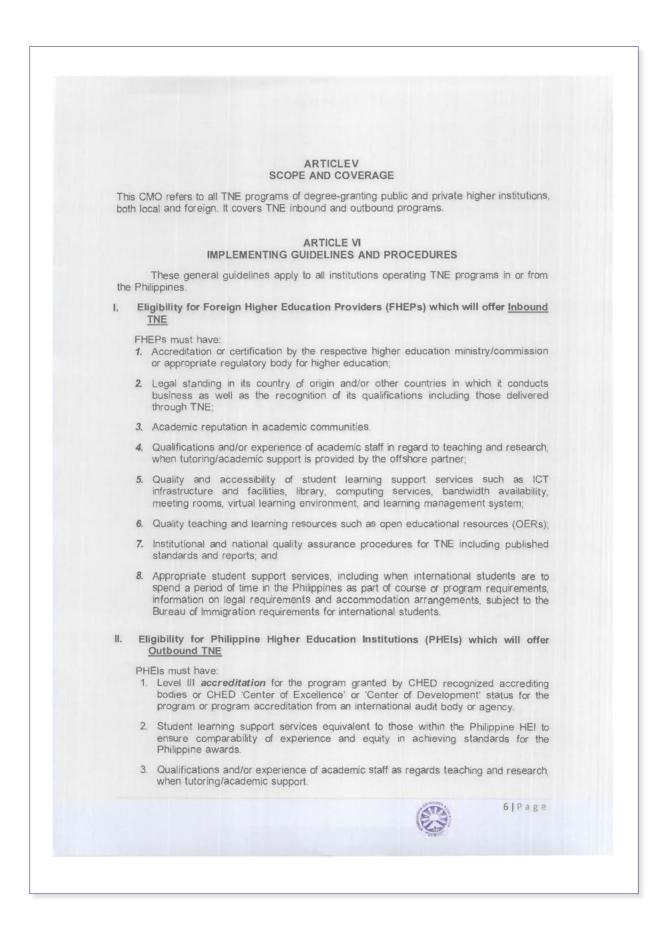
8. CHED encourages the utilization of quality Open Educational Resources (OER) to promote universal access and the transmission of information and knowledge. 9. It is crucial to safeguard the interests of legitimate education providers and the general public through TNE. 10. The ability of TNE arrangements and operations to provide higher education that meets human, social, economic, and cultural needs depends on safeguarding the quality of Philippine higher education provision and qualifications. 11. Quality assurance, accreditation, and similar activities protect the interests of stakeholders in TNE, such as: a. Governments b. Higher education institutions c. Academic staff and students d. Quality assurance and accreditation bodies e. Academic recognition bodies Professional bodies f. g. Business and Industries h. Communities of practice 1. Individuals working abroad (e.g. Overseas Filipino Workers, migrants, etc.) 12. The Commission hereby promulgates the Policies, Standards and Guidelines on TNE. This CMO shall describe the following: a. General Objectives b. Categories of TNE for the purposes of these PSGs c. Scope: TNE Offshore and TNE Onshore d. General Implementing Guidelines, including Quality Assurance Procedures TNE Onshore conducted by Foreign Higher Education Providers (FHEPs) TNE Offshore conducted by Philippine Higher Education Institutions (PHEIs) i. ii . e. Implementing Guidelines, including Quality Assurance Procedures (Internal Quality System framework) Registration Guidelines and Procedures f. Announcements on TNE q. h. Revocation of Authority to Operate TNE **ARTICLE II DEFINITION OF TERMS** 1. Accreditation refers to the recognition given by national, regional or international accrediting agencies to educational programs or institutions based on acceptable levels of quality and performance. 2. Agents refer to third parties, such as brokers or facilitators, who act as intermediaries between awarding and providing institutions for establishing TNE arrangements. Some agents are involved in the provision of educational services. 3. Autonomous Higher Education Institutions (by evaluation) are HEIs that demonstrate exceptional institutional quality and enhancement consistent with their horizontal type through internal quality assurance systems, and demonstrate excellent program outcomes through a high proportion of accredited programs, the presence of Centers of Excellence and/or Development and/or international certification. 2|Page

Appendix

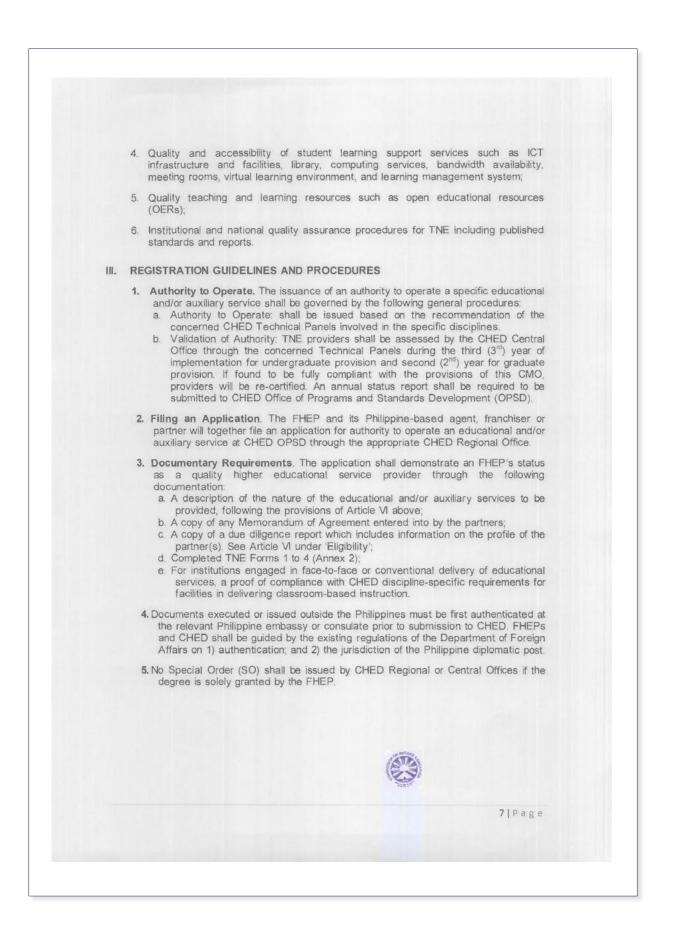


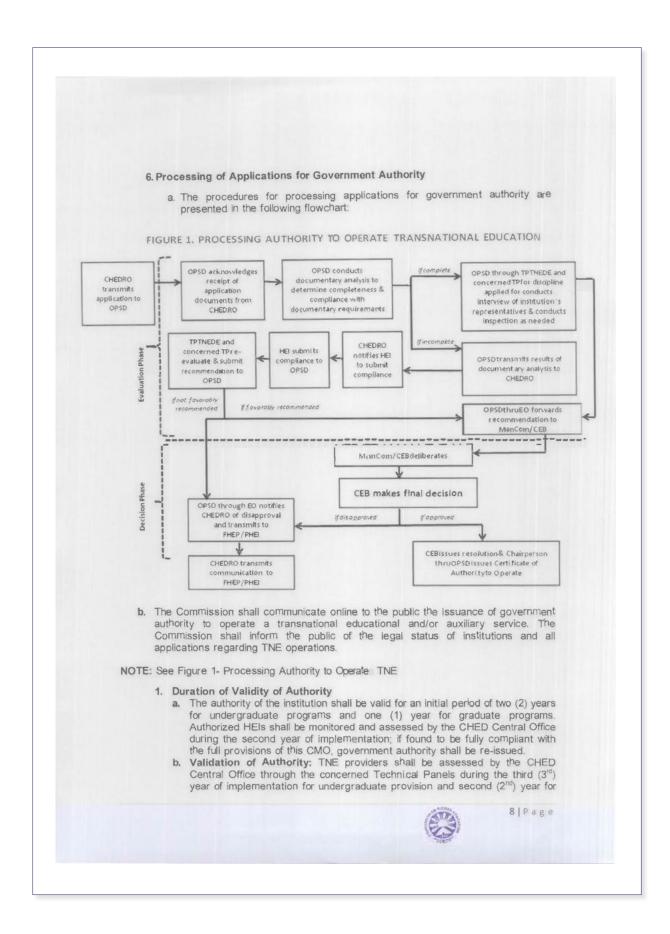
14. Open and Distance Learning (ODL) refers to the merger of two (2) concepts, that of open learning and distance education. It is a system which combines the methodology of distance education to the philosophy of open and flexible learning. 15. Open Learning refers to a philosophy of learning that is based on access flexibility for equity in education, and educational system accessible to every individual with minimal restrictions and emphasizing the flexibility of the system to eradicate problems caused by barriers like age, geographical location, physical and time constraints, and economic situation. 16. Open Educational Resources (OER) are any type of educational materials that are in the public domain or introduced with an open license. The nature of these open materials means that anyone can legally and freely copy, use, adapt, and re-share them. OERs include textbooks, curricula, lecture notes, assignments, tests, projects, audio, video and animation 17. TNE (Transnational Education) is higher education delivered in a country other than the one where an awarding institution is based. Categories of TNE Programs are outlined in Article IV of this CMO 17.1 Inbound TNE Programs refer to higher education programs operating in the Philippines. 17.2 Outbound TNE Programs refer to higher education programs operating outside of the Philippines 17.3 TNE Onshore refers to the country where an HEP has its base of operations. 17.4 TNE Offshore refers to any locality outside of the country where an HEP has its base of operations. 18. Training Institution means an accredited public or private institution of higher education which has implemented a training program for public school teachers/faculty members designed to improve skills in supervising and evaluating students and teachers ARTICLE III **GENERAL OBJECTIVES** This CMO is intended to 1. Articulate to CHED Policies, Standards and Guidelines on TNE Programs; 2. Promote greater access to quality higher education through TNE; 3. Promote good practice in Philippine TNE Programs; 4. Safeguard the interests of students in TNE programs offered by PHEIs and FHEPs; 5. Facilitate the smooth operation of higher education programs offered via TNE by articulating and disseminating clear procedures for approval, monitoring and evaluation, and 6. Ensure that TNE programs are attuned with the domestic and international legal and regulatory frameworks. 4 | Page

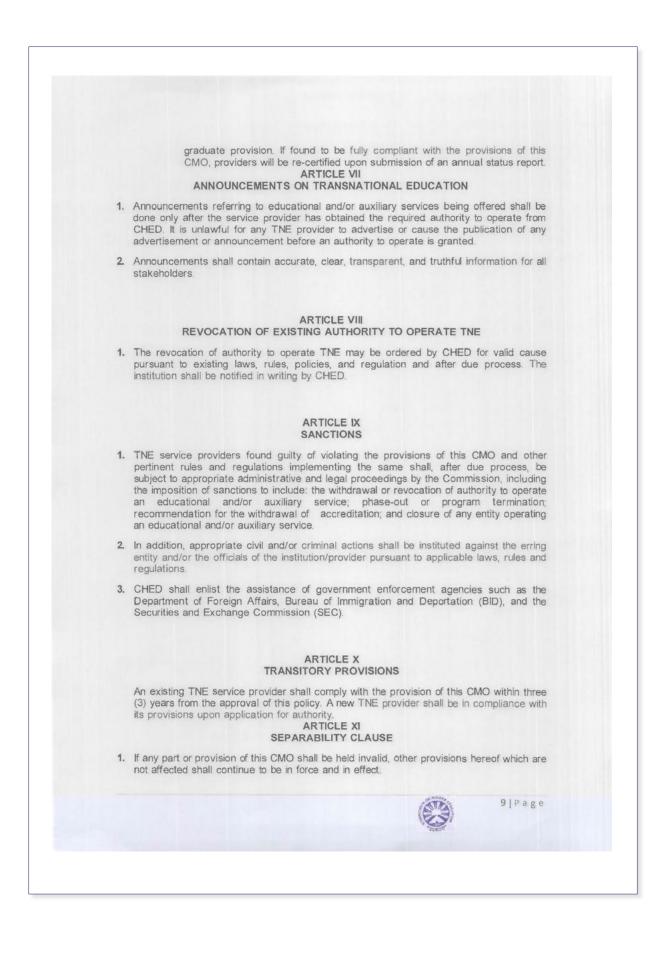




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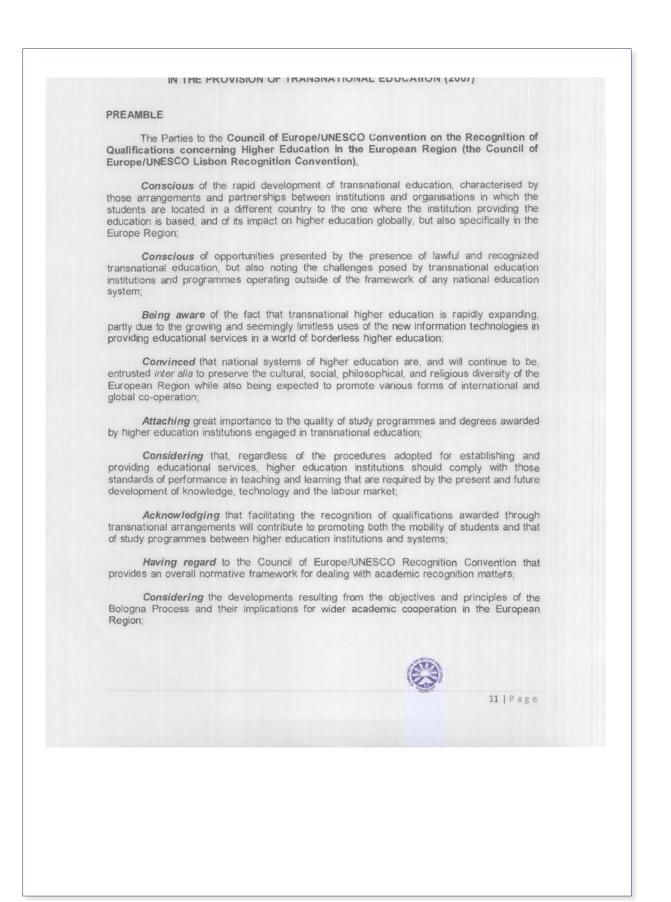




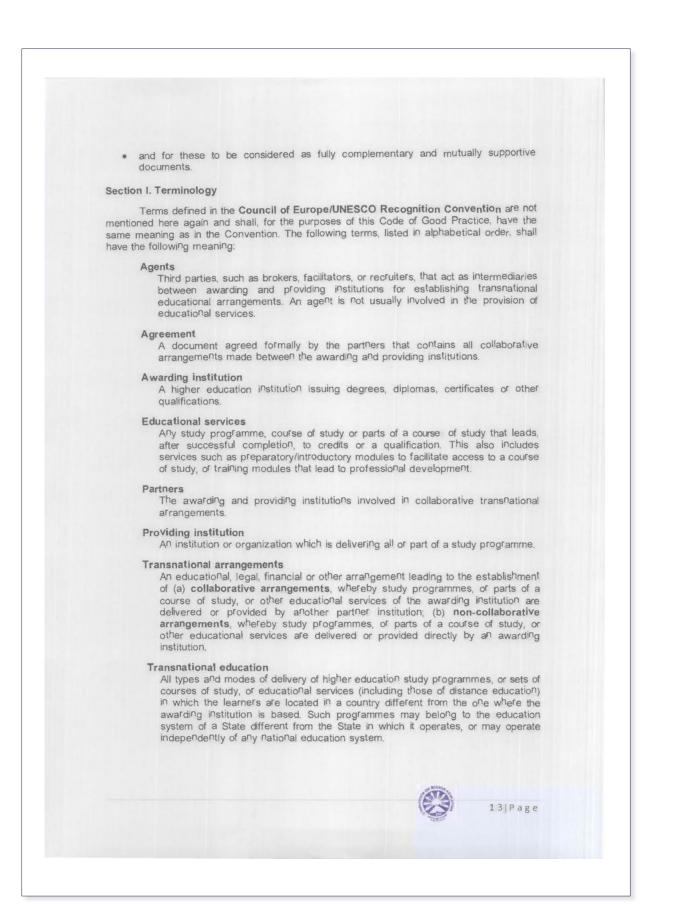


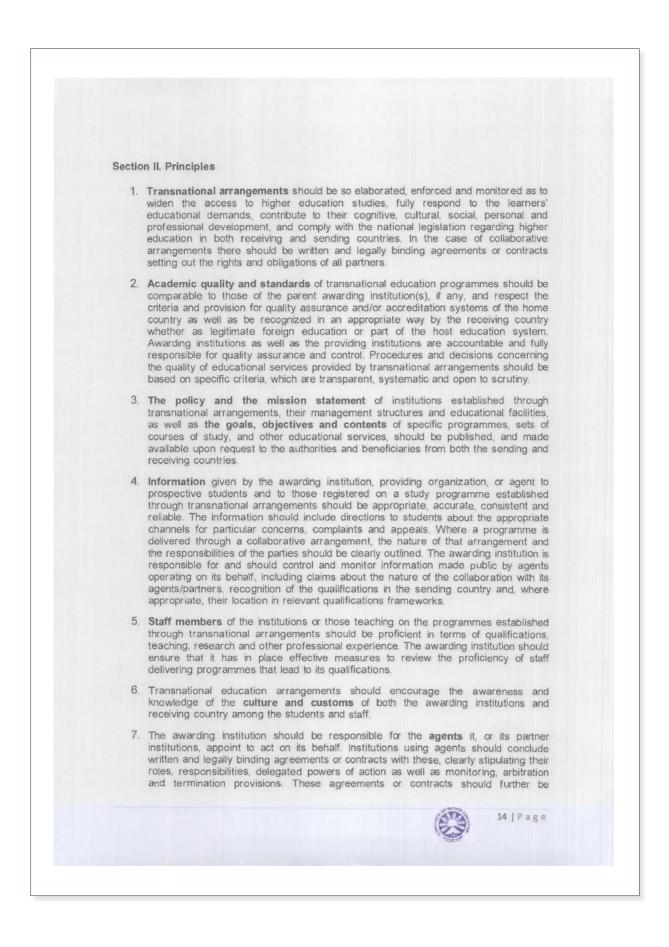


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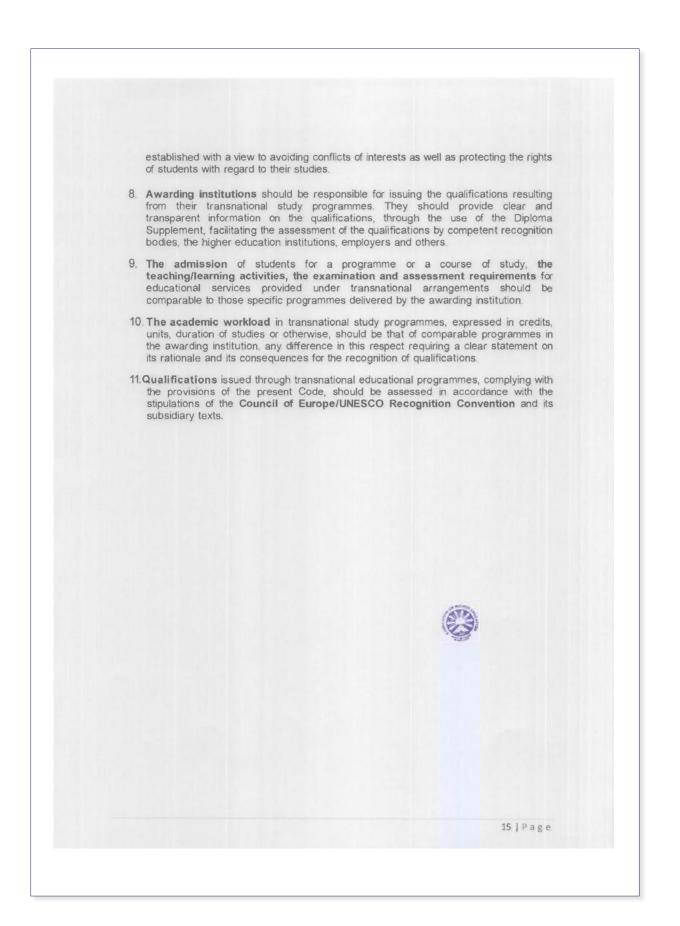


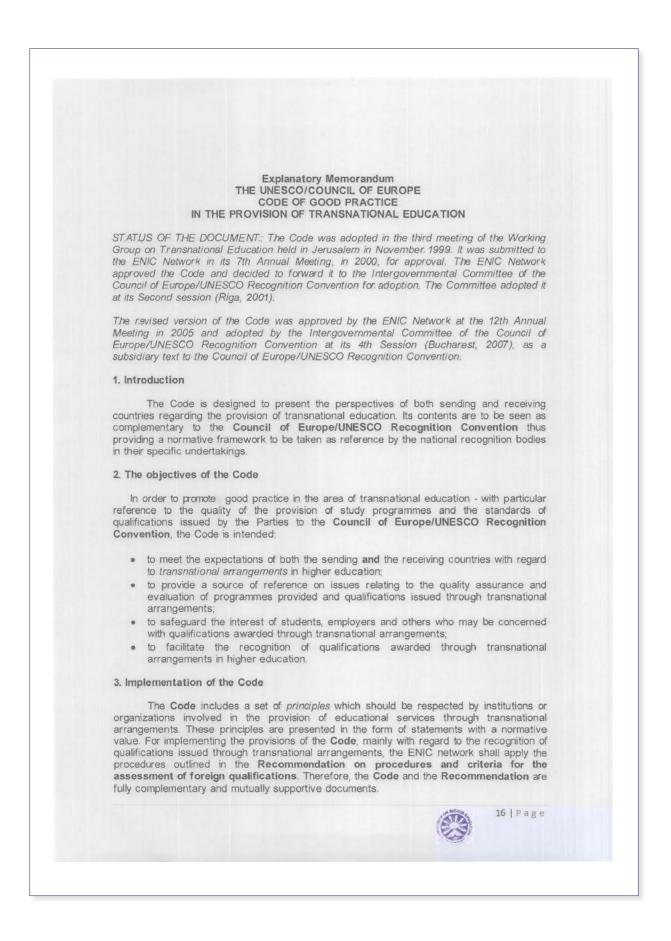


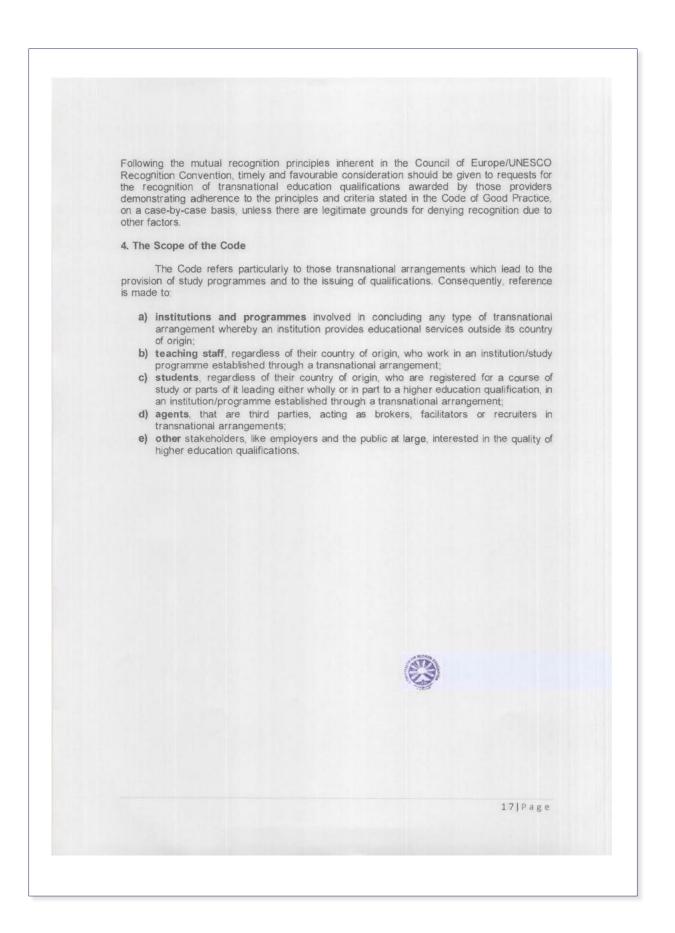




Appendix







				nex 2 E Form 1
	Of	f the Philippin fice of the Pres		
RANSNATIONAL E	DUCATION (TI	NE) SERVICE F	ROVIDER(S)' PROFILE	
1. Profile of Philip	ppine-based Se	vice Provider*		
Name of Service F	Provider			
Address:				
Street				
Municipality				
Province/City				
Postal code Telephone No. (ind	clude area code			
Fax. No. (include a				
Email Address	,			
Website				
Year Established		a la film		
Latest SEC Re Law/Charter	gistration/ En	abling		
Name of Head/Pre	esident/CEO			
2. Profile of I	Foreign Partner(s)		
Name of Service F	rovider			
Address: Street				
Municipality				
Province/City	/			
Postal code	or Zip Code			
Telephone No. (in)		
Fax. No. (include a	area code)			
Email Address Website				
Year Established				
Latest SEC Re	egistration/ En	abling		
Law/Charter				
Name of Head/Pre	esident/CEO			
3. Existing	TNE Arrangem	ents		
Delivery System or mode	Level of Collaboration between local and foreign partners	Institution awarding credit degree	Courses/Programs offered and/ or Certificate/Diploma Issued	Date of Effectively
				18 Page
			at secure	1011080

Appendix

Delivery System or mode Level of Collaboration between local and foreign partners Institution awarding credit degree Courses/Program offered and/ or Certificate/Diplor Issued 5. Specific services to be undertaken A A Description Curriculum planning Curriculum development Syllabi development Description Syllabi development Mentoring, lecturing, tutoring, facilitating discussion, academic counseling Developing Assessment methods/instruments B. B.
A Educational Services Check all that apply Description Curriculum planning Curriculum development Syllabi development Instructional materials design and development Mentoring, lecturing, tutoring, facilitating discussion, academic counseling Developing Developing Assessment methods/instruments Student Evaluation Course/Program evaluation Other Services
A Educational Services Check all that apply Description Curriculum planning Curriculum development Syllabi development Syllabi development Instructional materials design and development Head and development Mentoring, lecturing, tutoring, facilitating discussion, academic counseling Developing Assessment methods/instruments Student Evaluation Course /Program evaluation Other Services
A Educational Services Check all that apply Description Curriculum planning Curriculum development Syllabi development Syllabi development Instructional materials design and development Head and development Mentoring, lecturing, tutoring, facilitating discussion, academic counseling Developing Assessment methods/instruments Student Evaluation Course /Program evaluation Other Services
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Mentoring, lecturing, tutoring, facilitating discussion, academic counseling Developing Assessment methods/instruments Student Evaluation Course/Program evaluation Other Services
discussion, academic counseling Developing Assessment methods/instruments Student Evaluation Course/Program evaluation Other Services
methods/instruments Student Evaluation Course/Program evaluation Other Services
Course/Program evaluation Other Services
Other Services
В.
Auxiliary Services Check all that Description apply
Promotional Activities
Recruitment Testing
Admission
Registration
Processing of Payments Student Orientation
Providing access to communication
Proctoring examinations
technologies Proctoring examinations Other services

Appendix

Appendix C. CHED Memorandum Order 62 (CMO 62 s. 2016)

TNE Form 2				Specialization and Training (please attach certificiates)			Module Title/Material(s) developed	20 Page
	of date	IEL		Specializatio			Specialization and Training (please attach certificiates)	
	As of	(TNE) PERSON		ons tained)	Doctorate			
		LIST OF TRANSNATIONAL EDUCATION (TNE) PERSONNEL		Educational Qualifications (indicate where and when obtained)	Masters	nator	ifications hen obtained) s Doctorate	
		ANSNATIONAL		Educatio (indicate whe	Baccalaureate	nager/Coordir	Educational Qualifications (indicate where and when obtained) calaureate Masters Doctory	_
	1 Signature	LIST OF TRA		Title	Bac	(s) Head/Mai	Educati (indicate wh Baccalaureate	
	t by: Name and	Designation	1. List of Board Members/CEO	Designation/Title		List of TNE Service(s)/Programs (s) Head/Manager/Coordinator	Designation/ Title	
	Institution:		t of Board M	Name		of TNE Serv	Name	

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Appendix

Locations (City, Country)	Locations (City, Country)	
Course (s) being taught	Course (s) being taught	
Course	d Training artificiates)	
Specialization and Training (please attach certificiates)	Specialization and Training (please attach certificiates)	
	obtained) Doctorate	
ations obtained) Doctorate	nnel Educational Qualifications (indicate where and when obtained) calaureate Masters Doctora	
Educational Qualifications (indicate where and when obtained) calaureate Masters Doctors	rsonnel Educatio (indicate whe Baccalaureate	
Education Education (Indicate whe Baccalaureate	4. List of Support Staff/other Personnel Name Designation Baccala	
Name	ist of Suppor	

Appendix

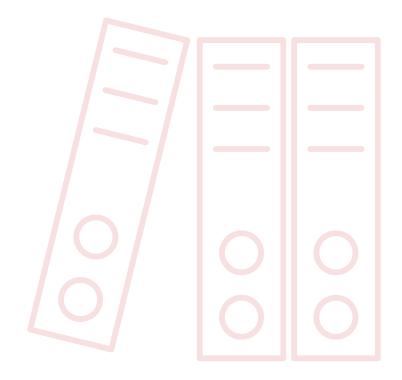
Certified Correct by: Name and Stratue Descination Instructional Madia used (print, audio, interactio, c), authors Course Title Title of Instructional Madia used (print, audio, interactio, c), authors Published/Completed Material web pages, etc.)	TNE Service Provider:			As of	date
Instructional Media used (print, audio, video, interactivo, CD, weeb pages, etc.) Authors Material Media used (print, audio, video, interactivo, CD, weeb pages, etc.) Authors	Certified Correct by:	Name and Signature Designation			
Title of Instructional Material Medla used (print, audio, video, interactive, CD, web pages, etc.) Authors		INSTRUCTIONAL	MATERIALS/LEARNING PACKAG	<u>SES</u>	
221 Page	Course Title	Title of Instructional Material	Medla used (print, audio, video, interactive, CD, web pages, etc.)	Authors	Year Published/Complete
22 I P a g e					
22 Page				(E.G.	(STA)
					22 P a g e

DECO	PIRTION OF TECHNOL	OGIES USED FOR NETWORKI	
DESC	RIPTION OF TECHNOL	OGIES USED FOR NETWORKI	NG AND COMMONICATION
1	. Hardware Complement		
	Equipment	Number of Units (in country)	Number of Units (offshore)
Tiele	phones		
Facs	imile Machines		
Tele	conferencing Equipment's		
Vide	eo Conference equipment		
Mul	ti-Media Equipment		
Fun	ctional Computer Units		
-fo	r staff use		
- fc	or students' use		
Othe	ers (Specify)		
	2. Software Compleme	ent	
	Туре	Description	Utilization
Sys	ine learning management tem or other onlir ming softwares	nt	
Cou	urse authoring software		
Dat	abases		
Oth	ers (Specify)		
- 11			
- 11	3. Connectivity		Location

Network Diagram				
	Network Diagr	am (LAN,WAN)		
			100	

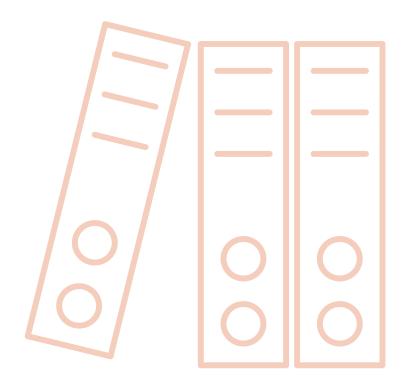
IRO Management Guide for Philippines HEIs 2021

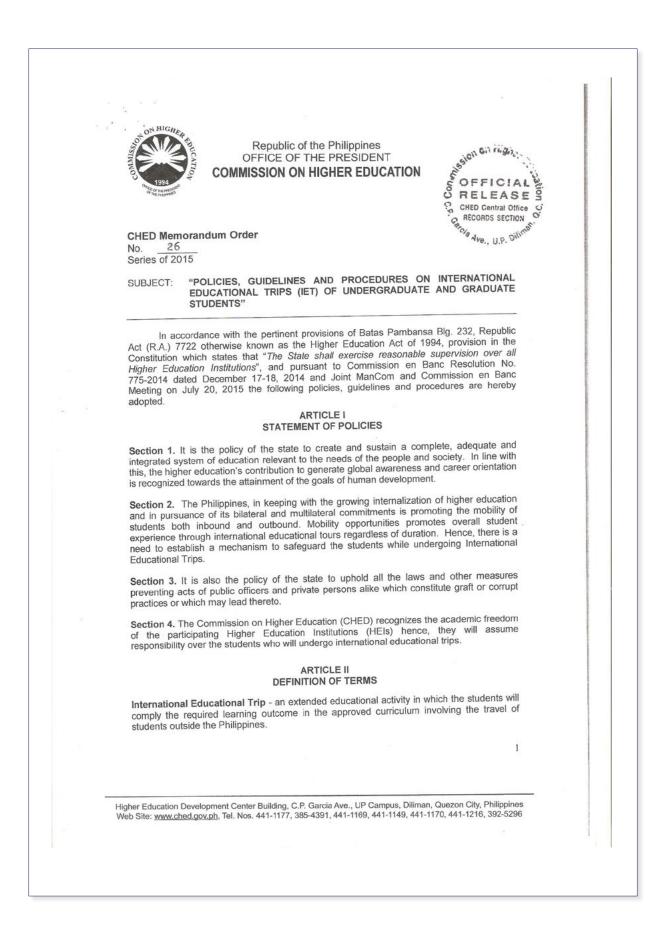
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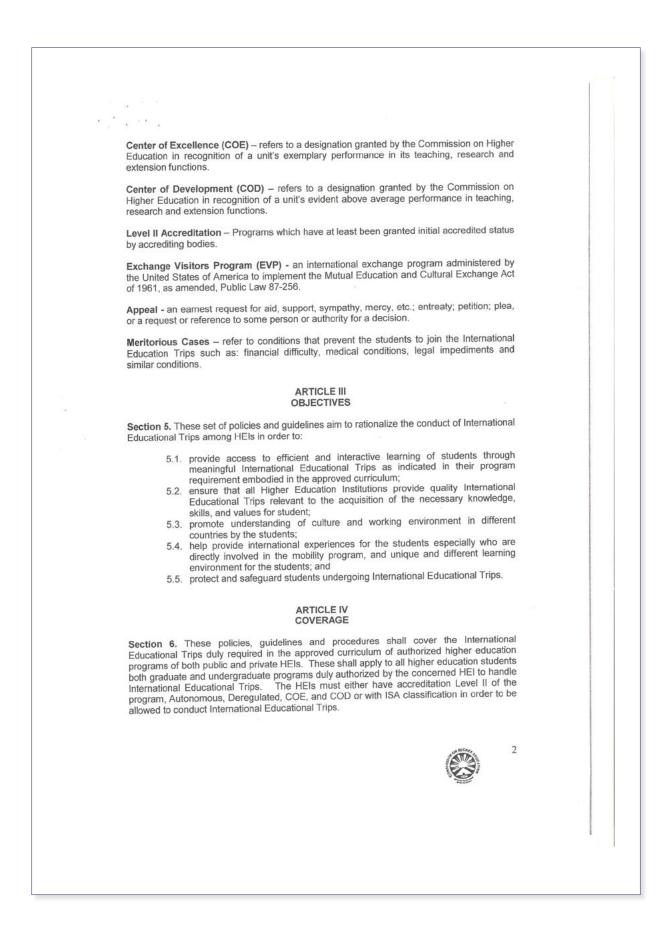


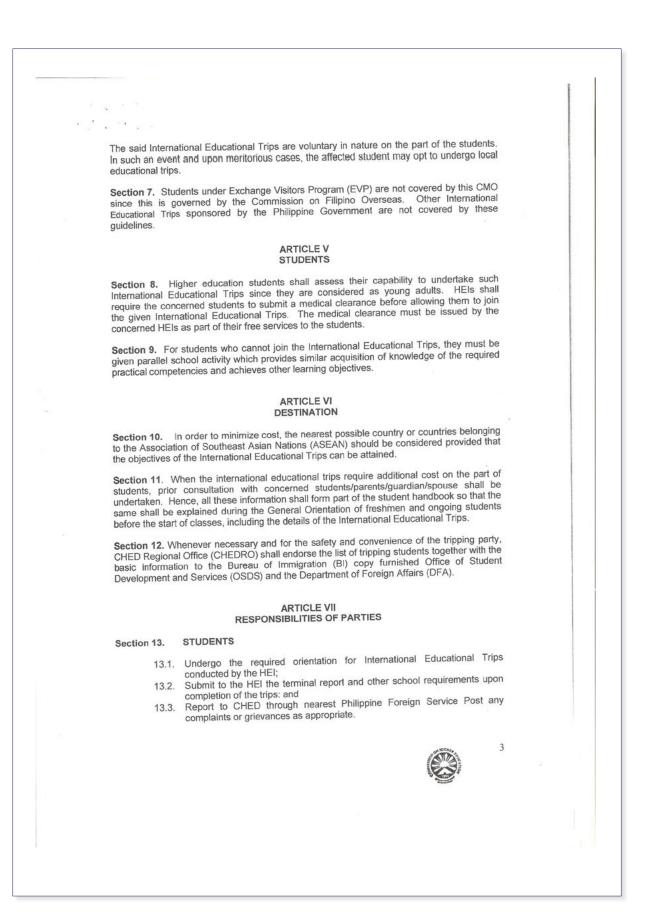
Appendix D. CHED Memorandum Order 26 (CMO 26 s. 2015)

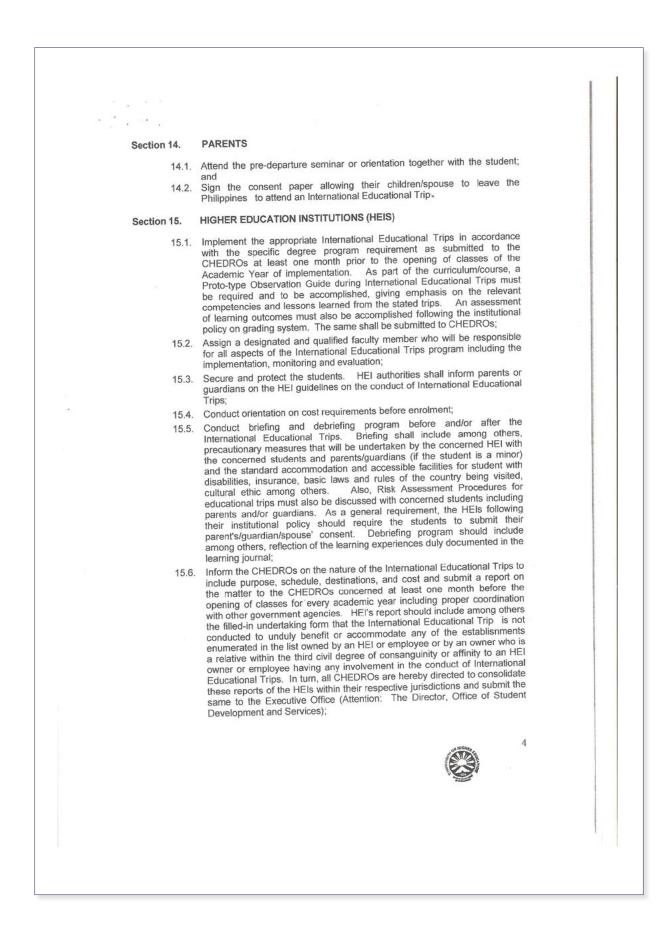
Policies, Guideline and Procedures on International Trips of Undergraduate and Graduate Students





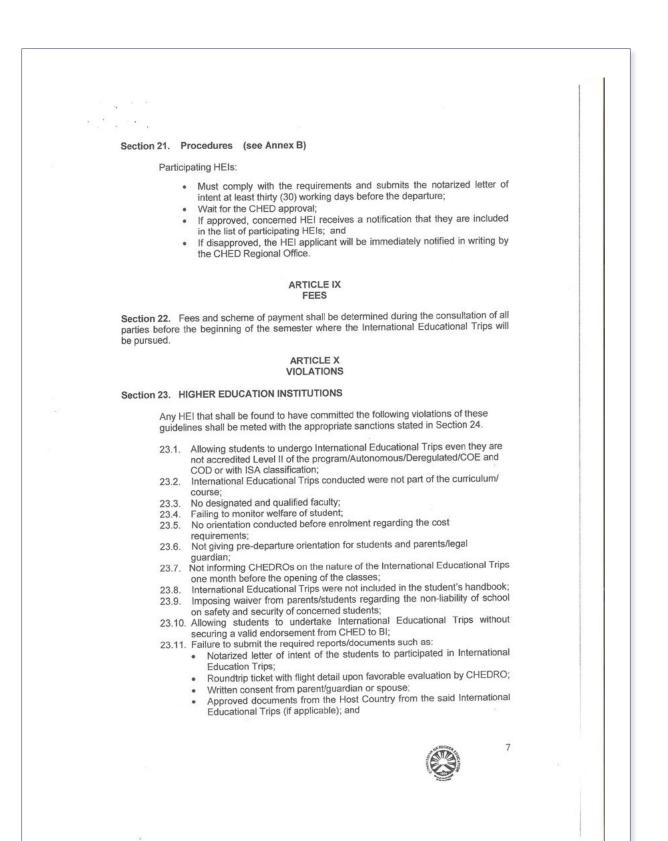






1.0 , i i i 15.7. Include HEI guidelines for International Educational Trips in their student's handbook, distribute copies of these guidelines to students and display in conspicuous places for guidance and reference; 15.8. Facilitate the processing of the documents on behalf of the students. They shall assume full responsibility over the students while having their International Educational Trips. No waiver shall be required by HEI to be submitted by parents/students regarding the non-liability of school on safety and security of concerned students; 15.9. Ensure that students avail the students services even while in another country such as but not limited to: health services; and guidance and counseling services 15.10. Submit to the CHED Regional Office, the following requirements for endorsement to BI and copy furnish the Office of Student Development and Services (OSDS) and Department of Foreign Affairs (DFA): Notarized letter of intent of the students to participate in International Educational Trips; Roundtrip ticket with flight detail upon favorable evaluation by CHEDRO; Written consent from parent/guardian or spouse; Approved documents from the Host Country from the said International Educational Trips (if applicable); and Any other necessary documents duly authenticated by the Philippine Foreign Service Post as may be required by CHED. It shall be unlawful for an HEI employee to personally profit from International Educational Trips. HEI employee who violates this section may be terminated for Grave Misconduct. If any of the service companies mentioned in the preceding sections is established as a laboratory or practicum training outfit, the provision of the immediately preceding sections shall not apply. CHED REGIONAL OFFICES (CHEDROS) Section 16. 16.1. Receive request from HEIs; Conduct initial review/evaluate the documentary requirements by their respective HEI. Enclosed is Annex A for the checklist of requirements; 16.3. Submit to the Office of Student Development and Services the hard and efile copy of the list of students who will undergo the International Educational Trips; 16.4. Join in the conduct of the monitoring and evaluation; 16.5. Exercise the authority to decide if the International Educational Trips will be pushed through or not; and Endorse to the Bureau of Immigration (BI) the list of departing students with 16.6. flight details of a round trip ticket, written consent from parents/guardian or spouse; and any other necessary documents duly notarized copy furnished OSDS and DFA 5

OFFICE OF STUDENT DEVELOPMENT AND SERVICES (OSDS) Section 17. 17.1. Maintains database of the students who underwent the International Educational Trips as updated by the concerned CHEDROs; and Monitors and evaluates the implementation of this CMO in coordination with 17.2. the CHEDROs. INTERNATIONAL AFFAIRS STAFF (IAS) Section 18. Conducts appropriate action in coordination with the OSDS in the case of appeals made by the involved parties. CHED LEGAL AND LEGISLATIVE SERVICES (LLS) Section 19. Conducts investigation in coordination with concerned offices and submits report on alleged violation committed by any of the parties to the Commission en Banc for appropriate action. ARTICLE VIII IMPLEMENTING GUIDELINES AND PROCEDURES Requirements for Parties Involved: Section 20. 20.1. Participating HEIs: Must have either accreditation Level II of the program, autonomous, deregulated, COE, COD or with ISA classification; Must ensure that educational trip is part of the requirements in the duly noted/approved curriculum; Must have a designated qualified faculty member or any authorized coordinator to manage the trips; and Must assume all other requirements and responsibilities of the international educational trips. 20.2. Participating Students must: Hold a valid passport. In case of foreign students check with the • Bureau of Immigration (BI) the other requirements needed; Be currently enrolled in a Philippine higher education institution; Be at least 18 years old at the time of the International Educational Trips. If the participating Filipino student is minor, secure certification from the Department of Social Welfare and Development (DSWD); Be in good academic standing as certified by the HEI; Have medical certificate issued by the physician of the concerned HEI; Be able to communicate in English or in the language spoken in the host country; Have written consent from parent/guardian/spouse; and Have endorsement letter from the HEI President. 6



. . . Any other necessary documents duly authenticated by the Philippine Foreign Service Post as may be required by CHED. ARTICLE XI SANCTIONS Section 24. In order to ensure compliance with the guidelines and regulations stated in this CMO, the Commission en Banc may, upon the recommendation of the CHEDROs and CHED Legal and Legislative Services (LLS), impose the following sanctions depending on the nature and seriousness of the violation or non-compliance of HEIs. Any HEI found guilty of violating any of the provisions contained in these guidelines may be subjected to the following sanctions: Offense, a written warning issued by CHEDRO; 1st Offense, suspension from conducting International Educational Trips for a 2nd . period of time as determined by the Commission en Banc; and 3rd Offense, Administrative and criminal charges against it and/or its responsible officers under existing laws; and Imposition of penalties such as revocation of permits, downgrading of status, phase-out of the affected program/s and such other penalties that may be validly imposed by the Commission to the concerned HEIs. ARTICLE XII REPEALING CLAUSE Section 25. All previous issuances inconsistent with these guidelines are deemed repealed, revoked or rescinded accordingly. ARTICLE XIII EFFECTIVITY Section 26. These guidelines shall take effect 15 days after publication in the Official Gazette or newspaper of general circulation and should be observed by all HEIs starting AY 2016-2017. Issued this 4th day of August 2015 in Quezon City. PATRICIA B. LICUANAN, Ph.D. Chairperson 8

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For CMO No se	CHECKLIST OF REQUIREMENT ries 2015 Policies and Guidelines on Inter	3 ernational Edi	ucational T	rips
		Con	nplied	
		Yes	No	REMARKS
. Before the International Education	nal Trip			
1 Included in the curriculum				
allotment whether lecture	with corresponding unit credits and tim or laboratory hour (specify course title a	e and		
2 Guidelines of concerned HEI in in conspicuous places, and incl	cluded in the student's handbook, displa luded in the General Orientation of	ayed		
 Updated Guidelines of cor handbook, displayed in co General Orientation of Free 	nspicuous places, and included in the eshmen	ltv		
and students	bort to be filled in by the concerner			
3 Faculty-in-charge				
in-charge role and respon	sibilities before, during and after the	lty-		
4 Consultation conducted to co	ncerned students, faculty and stakehold	ders		
 Consultation conducted to stakeholders with attache signature 	o concerned students, faculty and ad minutes of consultation and attendee'			
5 Destination chosen considering	ng cost and benefit requirements			
 Destination including according benefit requirements, safe 	ommodation chosen, considering cost an ety, and relevance with the subject matt	id er		
6 Fund and other resources pro	operly secured			
Fund and other resources	properly secured and accounted for			
	ulty and students and provided the need	led		
	IEIs			
Written plans by the accr attached Gantt Chart dub	edited travel agency (if appropriate) with approved by the HEI	n		
9 Insurance for students, facult	ty, and other concerned stakeholders			
	given to students			
10 Format of Learning journals				
	 Included in the curriculum Included in the curriculum allotment whether lecture unit credits) Guidelines of concerned HEI in in conspicuous places, and incerestication of preshmen Updated Guidelines of concerned AEI in in conspicuous places, and incerestication of preshmen Updated Guidelines of concerned ICrientation of Fre Outline of Assessment Reparant Statemen Present designation With letter of notification in-charge role and respon International Educational Consultation conducted to consultation conducted to consultation chosen consideri Destination including acception benefit requirements, saff Fund and other resources proception in the submitted to Hereit and other resources proception information materials Written plans submitted to Hereit and the concerned faculty Briefing to concerned faculty Briefing to concerned faculty Briefing to concerned faculty Individual or group insuration and consultation facultion materials 	 Included in the curriculum with corresponding unit credits and time allotment whether lecture or laboratory hour (specify course title-unit credits) Guidelines of concerned HEI included in the student's handbook, displayed in conspicuous places, and included in the General Orientation of Freshmen Updated Guidelines of concerned HEI included in the student's handbook, displayed in conspicuous places, and included in the General Orientation of Freshmen Outline of Assessment Report to be filled in by the concerned facu and students Faculty-in-charge Present designation With letter of notification from the Administration indicating Facu in-charge role and responsibilities before, during and after the International Educational Trips Consultation conducted to concerned students, faculty and stakeholders with attached minutes of consultation and attendeed signature Destination including accommodation chosen, considering cost and benefit requirements Fund and other resources properly secured and accounted for Briefing to concerned faculty and students Written plans submitted to HEIS Written plans by the accredited travel agency (if appropriate) with attached Gantt Chart duly approved by the HEI Insurance for students, faculty, and other concerned stakeholders Individual or group insurance for students, faculty, and other 	A. Before the International Educational Trip Included in the curriculum Included in the curriculum with corresponding unit credits and time allotment whether lecture or laboratory hour (specify course title and unit credits) 2 Guidelines of concerned HEI included in the student's handbook, displayed in conspicuous places, and included in the General Orientation of Freshmen • Updated Guidelines of concerned HEI included in the student's handbook, displayed in conspicuous places, and included in the General Orientation of Freshmen • Updated Guidelines of concerned HEI included in the student's handbook, displayed in conspicuous places, and included in the General Orientation of Freshmen • Outline of Assessment Report to be filled in by the concerned faculty and students 3 Faculty-in-charge • Present designation • With letter of notification from the Administration indicating Faculty-in-charge role and responsibilities before, during and after the International Educational Trips 4 Consultation conducted to concerned students, faculty and stakeholders with attached minutes of consultation and attendee's signature 5 Destination including accommodation chosen, considering cost and benefit requirements, safety, and relevance with the subject matter 6 Fund and other resources properly secured • Fund and other resources properly secured 9 Briefing to concerned faculty and students • Briefing to concerned faculty and students 8 Written plans by the accredited travel agency (if appropriate) with attached Gantt Cha	A. Before the International Educational Trip 1 1 Included in the curriculum > Included in the curriculum with corresponding unit credits and time allotment whether lecture or laboratory hour (specify course title and unit credits) 2 Guidelines of concerned HEI included in the student's handbook, displayed in conspicuous places, and included in the General Orientation of Freshmen > Updated Guidelines of concerned HEI included in the student's handbook, displayed in conspicuous places, and included in the general Orientation of Freshmen > Outline of Assessment Report to be filled in by the concerned faculty and students 3 Faculty-in-charge > Present designation > With letter of notification from the Administration indicating Faculty-in-charge role and responsibilities before, during and after the International Educational Trips 4 Consultation conducted to concerned students, faculty and stakeholders > Consultation chousen considering cost and benefit requirements > Destination including accommodation chosen, considering cost and benefit requirements > Destination including accommodation chosen, considering cost and benefit requirements, safety, and relevance with the subject matter 6 Fund and other resources properly secured and accounted for 7 Briefing to concerned faculty and students and prov

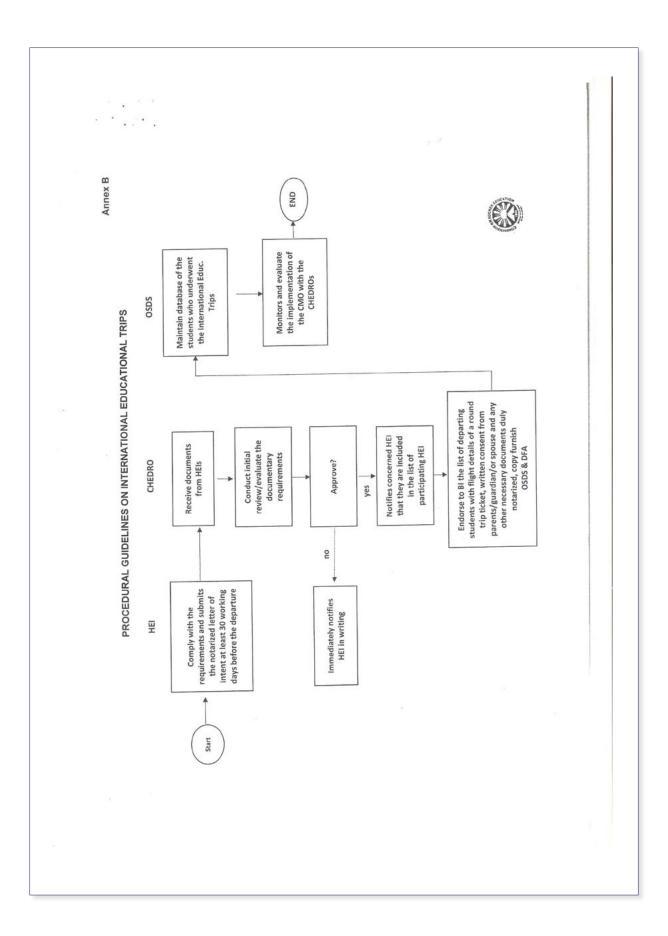
	9 <u>1</u>		Anne	x A
	CHECKLIST OF REQUIREMENTS For CMO No. 26	ional Edu	cational T	rips
		Com	plied	
		Yes	No	REMARKS
	11 Announcement to students, faculty and parents			
	 Announcement to students, faculty and parents made one (1) month before the scheduled date of International Educational Trips 			
	12 Risk Assessment plans in place			
	 Risk Assessment plans and preventive measures given to students and stakeholders 			
	 Flight Round trip ticket with flight details after CHED evaluation 			
	14 Medical clearance of students			
	 Medical clearance of students and medical aid kits are provided 			
	15 Parent/guardian/spouse consent duly-notarized be required before the			
	International Educational Trips Duly notarized consent submitted before the activity			
В.	During the International Educational Trips			
В.	1 Security of the students			
	Concerned parents or guardians were properly informed of the HEI			
	guidelines on the conduct of International Educational Trips			
	 2 Proper implementation of International Educational Trips Program of activities followed as planned or activities adjusted as the 			
	need arises			
	After the International Educational Trips		-	
	 Conducted Debriefing Program including among others reflection of the learning experiences duly documented in the learning journal 			
	Documentation of Debriefing Program			
	2 Assessment report by faculty and submitted including details of amount			
	expended			
	 Assessment report by faculty and submitted including details of amount expended to be submitted to CHED. 		-	
	3 Assessment report by students' concerned	-		
	 Assessment report by students submitted to concerned HEI 			
	Assessment report by students submitted to optimite			



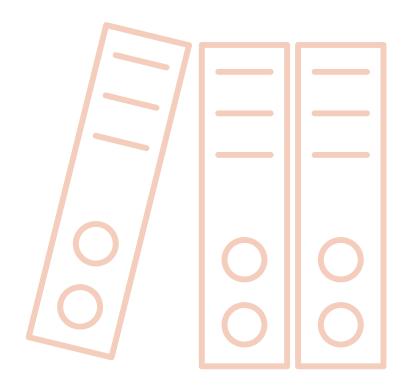
IRO Management Guide for Philippines HEIs 2021

Appendix





Appendix E. CHED-IAS Best Practice for Forming International Agreements



Appendix E. CHED-IAS Best Practice for Forming International Agreements

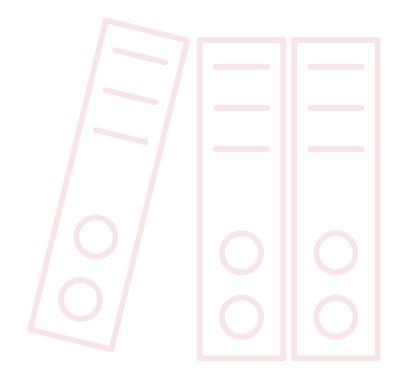
	IRO MANAGEMENT	
	GOOD PRACTICE TEMPLATE	
UNIVERSITY / IRO	INTERNATIONAL AFFAIRS STAFF	
Set and economy supported and the Arturnet Set Arturnet Set Arturnet	Commission on Higher Education	
2	Philippines	
TOPIC OF THE	FORMING INTERNATIONAL AGREEMENTS	
CASE STUDY	As CHED is the ministry in-charge of higher education in the country,	
	these notes on best practices on building international partnerships	
	and processing international agreements may seem prescriptive, but	
	these are basic considerations that we look at when we explore	
	government-to-government cooperation and examine international	
	agreements submitted by higher education institutions for our approval and recommendations.	
	approval and recommendations.	
	These are mainly based on Republic Act 11448 (Transnational Higher	
	Education Act) and CHED Memorandum Order No. 55 series of 2016	
	(Policy Framework on the Internationalization of Philippine higher	
	Education). In determining partners, interested parties should be guided by the following:	
	Compatibility of vision, mission, strategies, and expertise	
	 Willingness and readiness of all parties to work towards 	
	specific, timebound goals	
	 Recognition and respect for diversity 	
	Willingness to make and share collaborative decisions	
	Transparency in decision-making and resource allocation Presence of support at all levels	
	 Presence of sound implementation, monitoring, and 	
	evaluation mechanisms	
	In addition to the formering processing to serve the	
	In addition to the foregoing, agreements must: • Be formulated in consultation with appropriate stakeholders	
	and—in the case of higher education institutions—offices	
	and units both at the institutional and national levels;	
	 Promote community, institutional, national, and/or regional 	
	interests and preferably address commitments at these	
	 levels (where applicable); Comply with the minimum quality standards in place in the 	
	 Comply with the minimum quality standards in place in the home and host countries, as well as quality benchmarks 	
	followed at the regional and international levels; and	
	Have the necessary recognition, accreditation, and approval.	
	Finally, partice must also have the personal second	
	Finally, parties must also have the necessary capacity and capabilities to build and sustain partnerships from inception to	
	implementation, bearing in mind the importance of ensuring the	
	welfare of participants. Parties must have:	
	A holistic, programmatic internationalization strategic plan;	
	 Physical, financial, and human resources (such as budget, 	

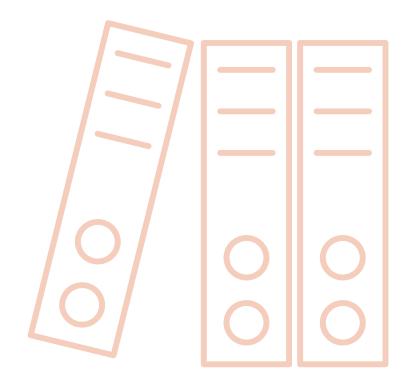
Appendix E. CHED-IAS Best Practice for Forming International Agreements

	IRO MANAGEMENT GOOD PRACTICE TEMPLATE
UNIVERSITY / IRO	INTERNATIONAL AFFAIRS STAFF Commission on Higher Education
TOPIC OF THE	Philippines FORMING INTERNATIONAL AGREEMENTS
CASE STUDY	As CHED is the ministry in-charge of higher education in the country, these notes on best practices on building international partnerships and processing international agreements may seem prescriptive, but these are basic considerations that we look at when we explore government-to-government cooperation and examine international agreements submitted by higher education institutions for our approval and recommendations.
	 These are mainly based on Republic Act 11448 (Transnational Higher Education Act) and CHED Memorandum Order No. 55 series of 2016 (Policy Framework on the Internationalization of Philippine higher Education). In determining partners, interested parties should be guided by the following: Compatibility of vision, mission, strategies, and expertise Willingness and readiness of all parties to work towards specific, timebound goals Recognition and respect for diversity Willingness to make and share collaborative decisions Transparency in decision-making and resource allocation Presence of sound implementation, monitoring, and evaluation mechanisms
	 In addition to the foregoing, agreements must: Be formulated in consultation with appropriate stakeholders and—in the case of higher education institutions—offices and units both at the institutional and national levels; Promote community, institutional, national, and/or regional interests and preferably address commitments at these levels (where applicable); Comply with the minimum quality standards in place in the home and host countries, as well as quality benchmarks followed at the regional and international levels; and Have the necessary recognition, accreditation, and approval.
	 Finally, parties must also have the necessary capacity and capabilities to build and sustain partnerships from inception to implementation, bearing in mind the importance of ensuring the welfare of participants. Parties must have: A holistic, programmatic internationalization strategic plan; Physical, financial, and human resources (such as budget, facilities, personnel, and equipment); and

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Appendix





University / IRO	ATENEO DE MANILA UNIVERSITY (ADMU)
	Office of International Relations Rm. 304, 3/F Faber Hall,
	Ateneo de Manila University Katipunan Ave. Loyola Heights, 1108 Quezon City, PHILIPPINES
	Contact number: 8426-6001 loc. 4040
Topic of the Case	STUDENT MOBILITY (Outbound)- JUNIOR TERM ABROAD (JTA)
Study	Definition of JTA (for reference)
	Junior Term Abroad is an international student mobility program that allows ADMU students to take classes in a partner university abroad for one semester (Summer, Fall, or Spring), which can be credited as electives to their respective programs.
Background	Which was the initial situation / state of the art ?
	The John Gokongwei School of Management (JGSOM), one of the four schools in ADMU, initiated the JTA. Initially, only students from JGSOM had access to the program. As more students from other schools expressed interest in the program, the university expanded its scope and designated its management to a central administration office, the Office of International Relations (OIR)
	Which problems did this activity contribute to solve?
	 Supplementing holistic student formation Keeping abreast with the global trends in international student mobility Addressing students' needs for an international academic experience
Implementation	How does the IRO carry out the activity?
	 The Office of International Relations (OIR) administers JTA in close coordination with the <i>mobility coordinator</i> (internally referred to as JTA Coordinator) of each of the four Loyola Schools. These JTA coordinators are faculty/non-teaching staff of their respective schools who are designated to implement activities relevant to the university's JTA program such as information sessions, application and screening, and coordination with OIR.

Success factors	 Which were the success factors of the activity? Development of substantial partnerships with universities with different specializations and locations giving students diverse options for mobility programs. Clear and comprehensive policies in implementing the program. Effective promotion and information dissemination among target students with the help of JTA Coordinators. Linkage with government, non-government organizations, foreign embassies in the Philippines and Philippine embassies abroad.
Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?
	Results (tangible)
	 Improvement in academic marks/grades of students post-exchange Yearly increase in student outbound mobility numbers Higher ratio of outbound students vis a vis the total student population of ADMU Healthy ratio between outbound and inbound numbers with partner universities
	Outcomes (intangible)
	 Development of life skills (i.e., cooking, laundry, etc.)
	 Expansion of network (e.g., friends and classmates)
	 Better comprehension of diversity
	 Interest in issues beyond the borders of the Philippines
	 Increased knowledge and exposure of students of other cultures Better employability of participants
Conclusions	Please explain the lessons learned and how this experience would help other IROs
	Linkages are most vital in the implementation of mobility programs, i.e. both internal and external partnerships. Coordination with JTA Coordinators has proven to facilitate internal processes as their academic background complemented the administrative proficiency of the IRO.
	External partnerships, both bilateral and multilateral, provide diverse options for students and thus broadening the base of participants. Further, linkages with government and non-government organizations and embassies do not only provide opportunities for internationalization, these are also vital resources and support in the implementation of mobility programs.
	In the development of Outbound mobility programs, it is recommended for IROs to invest in creating strong internal and external collaborations to ensure the smooth implementation of the program.

University / IRO	ATENEO DE MANILA UNIVERSITY (ADMU) Office of International Relations Rm. 304, 3/F Faber Hall,
	Ateneo de Manila University Katipunan Ave. Loyola Heights, 1108 Quezon City, PHILIPPINES
	Contact number: 8426-6001 loc. 4040
Topic of the Case	STUDENT MOBILITY (Inbound)
Study	The Inbound international exchange program is a mobility program that allows students from international partner universities to take courses in ADMU for one semester or one school year, i.e. two semesters. Students can choose to apply during any of the three academic periods in ADMU: Intersession (Summer), Fall (1st Semester), or Spring (2nd semester). Credits of courses taken during the mobility program can be validated by their home university as part of their own program and will be reflected on their Transcript of Records (TOR).
Background	Which was the initial situation / state of the art ?
	The Inbound international exchange program started in the mid 1970s. Students from Japan were the first to participate in the exchange program and they were mostly from Catholic and Jesuit universities. It was only in 1995 when the university hosted its first international exchange student from outside of Asia, i.e. from the United States of America.
	Which problems did this activity contribute to solve?
	 Fewer number of international students who help promote cultural diversity in the campus
	 Lacking opportunity for internationalization at home
Implementation	How does the IRO carry out the activity?
	 The Office of International Relations (OIR) sought out partnerships with universities around the world, especially those that encouraged and even required students to go on mobility exchanges. To encourage more students to participate, ADMU allowed both fee paying and tuition fee waived arrangements. OIR provides pre-arrival assistance (i.e. pre-approval of preferred courses, airport transfer service, accommodation), pre enlistment (i.e. orientation seminar, campus tour, lodging of Special Study Permit enlistment) and post-program services (i.e. evit orientation
	Permit, enlistment) and post-program services (i.e exit orientation, request of transcript) to our international exchange students.

Success factors	Which were the success factors of the activity?
Success factors	 Which were the success factors of the activity? Development of international partnerships with universities that encourage mobility exchanges. Increased membership in multilateral partnerships and consortia.
Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?
	Results (tangible)
	 Yearly increase in student inbound mobility numbers Higher ratio of inbound students vis a vis the total student population of ADMU Healthy ratio between inbound and outbound numbers with partner universities
	Outcomes (intangible)
	 Contribution to the Commission on Higher Education's Edutourism program Contribution to the university's ranking through research collaborations and other activities. Cross-cultural relationship of local students and exchange students Better appreciation of diversity and cultural intelligence of students.
Conclusions	Please explain the lessons learned and how this experience would help other IROs
	Similar to the lesson learned in the development of Outbound mobility programs, commitment, full support and active participation of internal units across the university and external partners play an equally crucial role in the internationalization efforts of IROs particularly in bringing in inbound students.
	For Inbound programs, participation in multilateral partnerships and consortia are instrumental in attracting a wider base of international exchange students and may prove to be a good strategy in IROs at the early stages of their mobility programs. Note that multilateral partnerships target a bigger number of universities that would allow for a more efficient implementation of exchange opportunities.

University / IRO	MSU-ILIGAN INSTITUTE OF TECHNOLOGY
	email: ovcpd.oia@g.msuiit.edu.ph
Topic of the Case Study	STUDENT MOBILITY
Background	Which was the initial situation / state of the art?
	In the last few years, MSU-IIT faced a challenge in attracting international students or sending local students abroad as exchanged students, or as attendees to international conferences due to insufficient funding opportunities, lack of institutional provisions that support inbound and outbound exchange students and a very limited academic and research visibility internationally.
	Which problems did this activity contribute to solve?
	a. limited international visibility
	Student mobility allows students to gain international experience and can help to improve MSU-IIT visibility, and in turn contribute to the improvement of global reputation.
	b. low research productivity
	Students can work on their research projects in international institutions under the supervision of experts in the field through government grants (e.g., DOST, etc.). This can lead to joint publications of research outputs in reputable journals, thus increasing research productivity of the university. In recent years, this has become evident particularly those students in the natural sciences and mathematics.
	c. lack of specialized facility in the university
	Through the student mobility program, students are given the opportunity to visit and conduct their research activities in laboratories in universities/institutes abroad with the state-of-the-art facilities.

Implementation	How the IRO carry out the activity?
	One of the strategies of MSU-IIT to attract international students is through offering of double degree programs or through short research internships with partner universities. Support in student mobility is one of the common provisions when MSU-Iligan Institute of Technology inks an agreement with an international partner university. The conduct of inbound and outbound student exchange is found in the "Procedures and Work Instruction Manual" of the Office of International Affairs (OIA) under the Office of the Vice Chancellor for Planning and Development (OVCPD).
	For inbound (international) students the proponent and the college International Affairs Coordinator (IAC) coordinates with the OIA and prepares a request for the inbound student visit program, such as plan of implementation, itinerary of the student, travel and accommodation, subjects to be enrolled and line-item budget and other supporting documents required by the OIA. Once complete, the OIA forwards the request to the Office of Vice Chancellor for Academic Affairs (OVCAA), and finally forwards it to the Office of the Chancellor (OC) for approval. Once approved by the OC, the OIA/OVCAA facilitates the special order for the conduct of the event. The OIA informs the proponent of the release of SO and updates the database to include the event.
	For outbound students, the proponent in consultation with the department chairpersons, college deans and the college International IAC screens the students for eligibility to join the international visit. Once selected, the college IAC provides the Form 7a (Exchange Student Information Sheet) from the OVCPD to the outbound student to complete. The proponent sends an application to the partner international agency/HEI and wait for acceptance from the university. If a letter of acceptance is given, the letter will be sent to the OIA.
	For students who wish to present their research works abroad, they make a formal request to the OC channeled through various offices (including the OIA) to seek permission to attend the international conferences. The OIA requires the students (along with accompanying faculty members) to fill-in the CHED IAS form 15 (Evaluation Form for The Necessity of Foreign Travel for State Universities and Colleges) and forward this to CHED-IAS for evaluation. Upon CHED IAS recommendation, OIA endorses the request to the OC for approval.

Success factors	 Which were the success factors of the activity? support of the departments of each college support of the administration cooperation of the partner institutions cooperation of the Bureau of Immigration officials
Impact / Results/ Outcomes	 Which are the main results (tangible) and outcomes (intangible) of the activity? Main results: increased number of outbound and inbound exchange students increased number of MOA/MOUs improved global reputations increased income for the university Outcomes mutual understanding between participating institutions long term partnership that may lead to joint research projects or programs
Conclusions	Please explain the lessons learned and how this experience could help other IROsIn general, MSU-IIT recognizes the importance of an operational manual and the Office of International Affairs completed its Procedures and Work Instructional Manual (PAWIM) in 2019, which was a great help to establish a system on how to facilitate activities related to internationalization.

University / IRO	XAVIER UNIVERSITY (XU)
Topic of the Case	STUDENT MOBILITY - HOSTING
Study	Opening of Credited Filipino Classes for Foreign Students
Background	Which was the initial situation / state of the art ?
	Which problems did this activity contribute to solve?
	The foreign students enrolled in a degree program were failing in their required regular Filpino classes as most of them did not graduate Basic Education in the Philippines. CHED requires 9 or 12 units depending of the program.
	(The subjects were supposed to be suppressed with Kto12 but were maintained)
Implementation	How the IRO carry out the activity?
	In coordination with the Filipino Department special classes were opened for the foreign students. CHED was informed.
	Due to the small number of students some adjustments in the curriculum calendar were made to gather a maximum number of students in one class.
	To cover the cost, the fund from the Foreign Student Special Fee
Success factors	Foreign students did enroll.
Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?
	No more failing marks in the subjects; no more complaints about the irrelevance of having Filipino classes (as the students have also to learn Cebuano to relate with their classmates).
Conclusions	Please explain the lessons learned and how this experience could help other IROs
	The Filipino subjects are still required and the special class allows the University to have more foreign students staying up to Graduation

University / IRO	SAINT LOUIS UNIVERSITY (SLU) MARY GRACE P. CARRIDO, PHD
Topic of the Case Study	STUDENT MOBILITY - Information that international students are enrolled in SLU are given to the embassies of their country.
Background	The immigration requirements of the international students involve the Department of Foreign Affairs of the Philippines but there is a need for the knowledge of the country of origin that students are enrolled in SLU, Philippines. This is for the purpose of future assistance that international students may need.
Implementation	During the start of every semester, SLU, through the office of the IRO sends email to all the embassies of the country of origin of all international students enrolled in SLU
Success factors	During the COVID 19 pandemic, when international students wanted to go home to their countries, the assistance of the different embassies facilitated the immediate repatriation of the students.
Impact / Results / Outcomes	The Embassy of Thailand gave financial and resource support to the 50 stranded students in the Philippines. SLU students stranded in Bulgaria were aided by the Bulgarian embassy and Philippine embassy. The Chinese embassy included Saint Louis University in the list of accredited universities for the Chinese citizens.

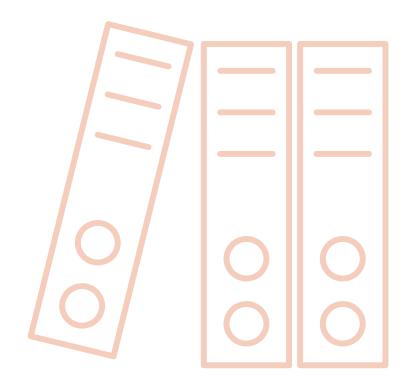
University / IRO	ATENEO DE MANILA UNIVERSITY (ADMU) Office of International Relations Rm. 304, 3/F Faber Hall, Ateneo de Manila University Katipunan Ave. Loyola Heights, 1108 Quezon City, PHILIPPINES Contact number: 8426-6001 loc. 4040
Topic of the Case Study	ATENEO STUDENT EXCHANGE COUNCIL (ASEC) ASEC is the official student organization arm of ADMUs Office for International Relations (OIR). ASEC is committed to the growth of its local and international members as ambassadors of their own culture. ASEC aims to give opportunities, both local and abroad, to strengthen the sense of national identity, cultural awareness, and intercultural dialogue among its members. Through activities such as local trips and workshops, ASEC engages members in the Filipino culture and creates avenues for social interaction that can promote cultural relativism. Finally, the student organization aims to help in nation building by providing cultural and academic opportunities outside the organization.
Background	 Which was the initial situation / state of the art? The student organization in its early stages only focused on providing socialization and at most some activities that introduce Philippine culture. Which problems did this activity contribute to solve? The student organization should play a more significant role in the implementation of internationalization efforts. Improve the quality of student life of international exchange students Provide service and assistance not only for inbound students but also for JTA Outbound students
Implementation	How does the IRO carry out the activity? Partnering with ASEC enabled OIR to carry out programs that addresses administrative objectives while aligning these with its internationalization goals. ASEC programs are relevant and current.

Success factors	Which were the success factors of the activity?
	INBOUND
	 OIR designed a system where ASEC aids in ensuring quality student life for exchange students. BUDDY SYSTEM - A local student is paired with an international exchange student. Buddies are the local guide and "first friend" in the university and the Philippines. Communication between buddies starts even before the exchange student's arrival in the country. ASEC crafted activities that cultivate intercultural exchange within the Ateneo community ASEKUSINA (Culinary Night) - an activity where local and international students get to interact and bond over various cuisines from all over the world, sharing their cultures with one another in the process.
	OUTBOUND
	 OIR and ASEC implemented activities that provide a medium to promote student exchange and disseminate important information about the program. ATENEO STUDY ABROAD FAIR - The fair allows local students to gain details via information sessions, talks and booths that would encourage them to participate in the exchange program.
Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?
	Results (tangible)
	 High exit survey ratings on student experience given by the international exchange students Increased JTA participants yearly Outcomes (intangible)
	 Cross-cultural relationships of local students and exchange students Exchange students serve as worldwide ambassadors
Conclusions	Please explain the lessons learned and how this experience would help other IROs
	Student organization participation in internationalization efforts is a significant instrument for IROs to reach out to both local and exchange students. It is an effective way of bringing to the ground the relevant programs for implementation. The students provide the needed perspective in giving feedback on the effectiveness of the programs that the IRO designed.

University / IRO	SAINT LOUIS UNIVERSITY MARY GRACE P. CARRIDO, PHD
Topic of the Case Study	WELCOME AND SEND OFF PROGRAMS FOR INBOUND STU- DENTS AND STAFF
Background	Mobility entails orientation of the processes, personnel and culture not only of the university but of the local community.
Implementation	Welcome program is given to inbound students to orient them about enrollment, the physical and social structures of the University, student and staff services as well as local culture. Student organizations and student buddies are introduced and important offices are mentioned.Send off programs are given to the exchange students (physical or virtual) to thank them for their stay in SLU and to have feedback about their stay.The officers who are involved in internationalization are invited to witness the event
Success factors	Inbound and outbound students and staff who are recipients of mobility programs are very grateful about the orientation. This made them able to adapt not only to the culture in the university but also the local culture
Impact / Results / Outcomes	Adaptation of the exchange students in the university. They join the international students' association or different school organizations for immersion in the community.
Conclusions	Adaptation to the culture of the receiving institution is essential for the holistic development of exchange students.

University / IRO	SAINT LOUIS UNIVERSITY MARY GRACE P. CARRIDO, PHD
Topic of the Case Study	PEER BUDDY SYSTEM
Background	Mobility entails orientation of the processes, personnel and culture not only of the university but of the local community.
Implementation	Peer buddies are assigned to all inbound students. Peer buddies come from the same program or student organization in their school or department in the university
Success factors	Cultural exchange happens and internationalization at home is established
Impact / Results / Outcomes	Adaptation of the exchange students in the university and the local culture. They are knowledgeable of local culture and their culture is shared as well
Conclusions	Adaptation to the culture of the receiving institution is essential for the wholistic development of exchange students and local students.

Appendix G. Best Practices for Agreements



Appendix G. Best Practices for Agreements

University / IRO	ATENEO DE MANILA UNIVERSITY (ADMU) Office of International Relations Rm. 304, 3/F Faber Hall,
	Ateneo de Manila University Katipunan Ave. Loyola Heights, 1108 Quezon City, PHILIPPINES
	Contact number: 8426-6001 loc. 4040
Topic of the Case Study	MANAGEMENT OF PARTNERSHIPS AND INTERNATIONAL AGREEMENTS
Background	Which was the initial situation / state of the art ?
	For universities in the advanced stages of its internationalization programs, some of the partnerships and collaborations are not optimized and sometimes agreements are even overlooked to a point that programs are not implemented.
	Which problems did this activity contribute to solve?
	 The establishment of multi-faceted linkages seeks to broaden internationalization opportunities from regular student exchange to the following: faculty collaboration staff exchange bespoke enrichment programs
Implementation	How does the IRO carry out the activity?
	 The provision of an umbrella Memorandum of Understanding, Student Exchange agreement, and Study Abroad agreement allowed for ADMU's partner universities to distinguish a suitable partnership given its context and preferred activities Upon receipt of a partnership invitation from international universities, OIR seeks ADMU's schools / faculty with similar programs as the inviting university to vet and endorse the partnership to ensure that there are real opportunities and the school or department will carry out tapping these possible programs. ADMU OIR facilitates the establishment and monitoring of the partnership, such as: The number of exchanges between ADMU and its partner universities The number of faculty and staff sent to the partner university Duration of agreement

Appendix G Best Practices for Agreements

Success factors	 Which were the success factors of the activity? Before entering into a new agreement, schools / faculty need to endorse a partnership ensuring a buy-in on the part of the academic. Approaching an agreements' expiration date, ADMU and its partner universities process the renewal of the agreement early on. New initiatives or action points to increase internationalization efforts through the partnership are proposed and planned
Impact / Results / Outcomes	 Which are the main results (tangible) and outcomes (intangible) of the activity? Results: Partnerships are more active, i.e. there are activities and programs with these new partners. Set mobility numbers are met throughout the duration of the agreement There is a consistent renewal of partnership Outcomes: Mutual enhancement of internationalization efforts of ADMU and its partner universities. Valued global linkages
Conclusions	 Please explain the lessons learned and how this experience would help other IROs The commitment of the schools / faculty will help ensure that partnerships are not just signed MOAs / MOUs but real, active partnerships. Strengthen the quality of global linkages by striving for deeper bilateral linkages. Broaden goals of "Internationalization in Higher Education" not limiting it to student exchange and study abroad opportunities but explore research, faculty and staff engagement. Consistently monitor agreements in order to maintain partnerships. Create strategies to ensure that the renewal of partnerships include evaluation of the programs implemented in the previous contract. This will ensure the quality of collaborations and not just the quantity of contracts signed.

Appendix G. Best Practices for Agreements

University / IRO	UNIVERSITY OF SAN CARLOS
	Fr. Eleno P. Bucia, SVD
	Director, Office of External Relations
Topic of the Case Study	INTERNATIONAL AGREEMENTS MANAGEMENT
Background	 Which was the initial situation / state of the art? It was difficult to get an institutional insight out of the differently formatted reports by various departments regarding linkages and partnerships Reactive approach to issues regarding international agreements Some agreements are not being followed through Which problems did this activity contribute to solve? Better understanding of the state of external relations on an institutional level down to unit level
	 Ability to utilize such understanding for actionable insights
Implementation	 How the IRO carry out the activity? An analysis was carried out in order to understand the data needs of various external agencies Workshops were conducted to understand the organization's needs when managing international agreements Workshops were conducted to understand how the external and internal needs are currently addressed by the offices involved Developing and deploying of the management system for international agreements that integrate with other systems / data in the institution Populating the system with available data Constant utilization of the system and continuously improving operational processes
Success factors	 Which were the success factors of the activity? Leadership and commitment Co-production of the management system by the Office of External Relations and the institutional office in-charge for systems design Actual use of the system

Appendix G Best Practices for Agreements

Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?
	 Visualized information which made it easier for the Office of External Relations to monitor status of agreements and have an oversight of the various agreements pursued by different units in the university Harmonized and integrated data Efficient data generation when reporting to regulatory bodies and external quality assurance agencies Improved traceability of agreements It enabled the institution to focus and target particular programs / collaborations worth pursuing as anchored on mutuality It enabled the Office of External Relations to identify more units in the university engaged in local and international agreements; thus opening an opportunity for further process and data harmonization and internal collaboration
Conclusions	Please explain the lessons learned and how this experience could help other IROs
	Data-driven decisions are critical and crucial in ensuring that not only are partnerships and linkages mutually beneficial but more so in ensuring that they are aligned to the overall plans and directions of the university. Afterall, university engagements either locally, nationally, regionally, and globally are intended to support the goal the university wants to achieve. The Office of External Relations (OER) is no exemption from such mandate. While the office facilitates the establishment of linkages and partnerships of the different academic and administrative units or departments with various organizations and institutions, it also takes charge of monitoring the status and progress of these forged agreements. Additionally, they need to process the varied types of partnerships and linkages, diverse terms of references, and widely dispersed locations either nationally, regionally, or globally. Hence, efficiency in the conduct of regular monitoring for timely and responsive interventions is very important. A dashboard that provides an institutional view of these data and a tracking mechanism for the progress of the different agreements essentially serve as an important decision-making tool.
	Aside from the dashboard, the system allows for an easy search function that can locate the details of specific agreements from its documents down to particular reportorial detail as well as the accountable units or personnel. Hence, fulfilling the obligations set forth in these agreements must be a self-imposed responsibility to the specific unit or department as well as its corollary reportorial tasks.
	The entire system ultimately ensures the responsibility and accountability of the units/departments/offices that forged the varied agreements. This sends the lesson that linkages and partnerships are forged to mutually benefit the university and the partner organization or institution for both to grow and achieve their respective goals.

University / IRO	UNIVERSITY OF THE PHILIPPINES
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	University of the Philippines
	3rd floor South Wing, Quezon Hall
	Diliman, Quezon City 1101 Philippines
	Phone: +632-89818500 local 2543/2544
Topic of the Case Study	INTERNATIONAL AGREEMENTS MANAGEMENT
Background	Which was the initial situation/state of the art?
	Which problems did this activity contribute to solving?
	As of this writing, the University of the Philippines has linkages with 352 higher education and research institutions in 43 countries. However, not all of these agreements are considered to be active or with ongoing collaborations.
	To ensure that agreements translate to actual exchanges and collaborations, the Office of International Linkages consults with the UP Constituent Universities (CUs) through their respective linkages office or coordinator for any proposed partnerships from local or foreign universities or institutions. In this way, it lessens the instance wherein the partnership was only in paper and translates to exchanges and projects that are mutually beneficial for UP and its partners.
Implementation	How the IRO carry out the activity?
	Once our office receives an email from a potential partner institution, we will be forwarding the same to the Constituent Universities (CUs) for their consideration. This is also a way for our office to survey the interests of all departments across our CUs for the proposed partnership.
	Should there be much interest from all CUs, our office will be facilitating and processing the discussion and eventually, the signing of the agreement. However, should there only be one CU that is interested in establishing an agreement, our office endorses it to the interested CU for their processing.

Implementation	On another hand, in monitoring our agreements, we created a database of all existing agreements implemented at the System-level and at the CU-level. We usually request for internationalization data from the CUs at the end of every academic year which we then collate and use to update our data.
Success factors	Which were the success factors of the activity? Through involving all the stakeholders (i.e. the CUs) in this activity, it ensures that all incoming agreements will be active and will translate to actual collaborations. Essentially, once there is an implementing unit that is in charge of a partnership, it will be easier and more effective to disseminate internationalization opportunities to the UP community and monitor activities that actualized from the partnership.
Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?Increased exchanges for student and faculty mobility (if applicable) as well as research collaborations and publications. By having active partnership, it also increases the chance of having it renewed and expanded to include more engagements and mutually beneficial exchanges and projects.
Conclusions	 Please explain the lessons learned and how this experience could help other IROs By having active partners, it will greatly contribute to the improvement of internationalization efforts of a university as it translates to actual results which may provide leverage especially in the international academe. Other IROs who plans to expand their linkages with other institutions, particularly with foreign universities, should also consider that the most successful engagements happen with the interest and commitment of faculty and staff at the unit level (e.g., Departments, Institutes, Colleges) with their international academic counterparts.

University / IRO	POLYTECHNIC UNIVERSITY OF THE PHILIPPINES
	Office of International Affairs
	Email address: internationalaffairs@pup.edu.ph
Topic of the Case Study	INTERNATIONAL AGREEMENTS MANAGEMENT
Background	The Philippine Higher Education goals have driven the promotion of international linkages and cooperation programs in higher education institutions. The Polytechnic University of the Philippines beefed up the offered programs to integrate international linkages, memorandum of understanding with foreign higher education institutions and faculty and student exchange programs in their mission, goals and institutional programs.
	The PUP Office of International Affairs envisions that the University will achieve Global Academic Standards and Excellence. This involves a high academic reputation locally and internationally in compliance with the international standards at the same time.
	The Office of International Affairs provides leadership and coordination for all University-wide international activities for coherence and integration of the institution's international linkages.
	At present, the Office of International Affairs ensures the active partnership with international institutions across the globe evident through existing Memorandum of Understanding (MOU) and Memorandum of Agreement (MOA).
	In view of this, the Colleges are taking ownership of the MOA and implementation of MOA stipulations are well monitored.
Implementation	The Office of International Affairs connects with an International institution or vice versa and explores possible partnership / collaboration. This can be discussed through an exploratory meeting which is initiated by either parties.
	During the meeting, these are some areas which can be explored:
	 student mobility and faculty mobility (exchange programs)
	 online collaboration;
	 research collaboration;
	 internship programs;
	 conduct of webinars/trainings/workshops; and
	 other plans for collaboration.

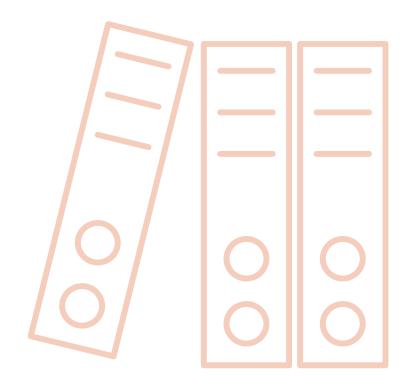
Implementation	As they agree to enter into an institutional partnership, a Memorandum of Understanding (MOU) can be crafted.
	There is a MOU template which the Office of International Affairs sends to the international institution which agreed on entering an institutional partnership with the University.
	The international institution then reviews and evaluates the MOU template based on their existing policies and guidelines. They may incorporate their suggestions in the MOU draft.
	In some cases, the international institution initiates sending their MOU template to the Office of International Affairs.
	As MOU draft is prepared, a soft copy and a printed copy of the MOU is then submitted to the University Legal Counsel for review.
	The OIA submits draft proposal to partner foreign institution and once the documents are approved by the foreign institution, the OIA submits the MOU draft to the University Legal Counsel.
	Upon review of the Memorandum of Understanding, the University Legal Counsel returns the reviewed MOU to the Office of International Affairs.
	If there are revisions from the University Legal Counsel, the OIA incorporates comments and informs the partner institution.
	If there are no revisions, the University Legal Counsel returns the MOU to the OIA with these instructions:
	 Print in eight (8) copies Return the printed copies to the University Legal Counsel for stamping and affixing of dry seal. The stamped and dry sealed MOU is then returned to the Office of International Affairs with an endorsement for signature of the PUP officials concerned.
	The Office of International Affairs prepares for the MOU Signing which can be done through:
	 CEREMONIAL SIGNING-signatories from both parties are present to sign the document, or NON-CEREMONIAL SIGNING - one of the parties involved signs first then sends out the signed document to the other party.

Implementation	A signed copy of the MOU is submitted to the University Board Secretary.
	An Exploratory Meeting is conducted for both parties to have an open discussion to determine common areas and possible activities they would like to implement.
	This is then followed by Collaborative Meeting in which both parties determine the priority areas they would like to implement.
	The concerned colleges are highly encouraged to take ownership of the Memorandum of Agreement. They discuss with their counterparts in the partner institution which activities they would prioritize to implement.
	The concerned college/ department coordinates with the partner institution and discusses what activities they prioritize for implementation. This is then reflected in the draft of MOA.
	Upon review of the Memorandum of Agreement, the University Legal Counsel returns the reviewed MOA to the Office of International Affairs. The OIA informs the concerned college / department.
	If there are revisions from the University Legal Counsel, the OIA coordinates with the concerned college / department to incorporate comments from the University Legal Counsel. The partner institution is also informed for their approval of the revisions.
	If there are no revisions from the University Legal Counsel, the MOA is returned to the OIA with these instructions:
	 Print in eight (8) copies Return the printed copies to the University Legal Counsel for stamping and affixing of dry seal. The stamped and dry sealed MOA is then returned to the Office of International Affairs with an endorsement for signature of the PUP officials concerned.
	The Office of International Affairs prepares for the MOA Signing which can be done through:
	 CEREMONIAL SIGNING-signatories from both parties are present to sign the document, or NON-CEREMONIAL SIGNING - one of the parties involved signs first then sends out the signed document to the other party.

Implementation	A signed copy of the MOA is submitted to the University Board Secretary. The MOA can now be implemented by the concerned / colleges through activities related to the agreement upon approval of the University Officials.
Success factors	 The Office of International Affairs monitors the number of MOUs/ MOAs entered into with international communities. Also, monitors the implementation of effective/active agreements on academic and other internationalization activities. The OIA conducts the following to ensure the continuity of internationalization activities: Monitor implemented projects. Review concluded projects/ activity for further improvements, suggestions, recommendations / termination. Prepare an accomplishment report. Update implemented activities for possible project expansion.
Impact / Results / Outcomes	 Which are the main results (tangible) and outcomes (intangible) of the activity? The Polytechnic University of the Philippines – Office of International Affairs and its partner institutions ensures that the activities were properly implemented as stated in the Memorandum of Understanding and Memorandum of Agreement. The following are the main results and outcomes of internationalization agreement management: Number of MOUs/MOAs entered into with international communities. Number of foreign students who participated in the activities conducted by the University. Number of foreign students who participated in the activities conducted by the Office of International Affairs.

Conclusions	In order for any activity to become a success, it is essential that the processing of Memorandum of Understanding and Memorandum of Agreement shall be processed by the respective offices. Also, the responsiveness and assistance between PUP and partner institutions must be maintained.
	The Office of International Affairs actively encourage the colleges, branches, campuses and offices in the University to take ownership of the Memorandum of Agreement. Also, monitor the smooth implementation of the stipulations in the Memorandum of Agreement.
	The support of the University in pushing through with the internationalization activities is very much needed for the smooth operations of the activities conducted.

Appendix H. Best Practices for Developments



Appendix H. Best Practices for Developments

University / IRO	UNIVERSITY OF THE PHILIPPINES
	Diliman, Quezon City 1101 Philippines Quezon Hall, UP Diliman Quezon City 1101 (632)8981-85-00
	Office of International Linkages University of the Philippines 3rd floor South Wing, Quezon Hall Diliman, Quezon City 1101 Philippines Phone: +632-89818500 local 2543/2544
Topic of the Case Study	INTERNATIONAL VISITS MANAGEMENT
Background	Which was the initial situation/state of the art?
	Which problems did this activity contribute to solving?
	Through international visits, both parties are able to discuss possible partnerships and collaboration, as well as broaden partnerships to involve more areas of collaboration.
	Aside from this, it also gives the opportunity for the host university to promote its flagship programs and advocacies that may be aligned with the objective of the visiting university.
Implementation	How the IRO carry out the activity?
	For proposed collaborations, prior to the actual visit, our office coordinates with the visiting university if they have any specific departments they wish to meet. If the meeting is just an exploratory meeting, our office will determine possible units that might be interested in the partnership.
	Once identified and coordinated with the visiting university, an invitation will be sent to the unit to join the meeting or the visit to further explore possible collaborations.
	The same practice is also done with existing partnerships unless they have a specific objective for their visit. Usually, these visits come as a delegation and we always invite UP counterparts of those who are part of the delegation.
	As far as schedules and logistics are concerned, our office keeps track of visit requests to ensure that there's no overlap and that ample time is given per visit in terms of preparation, actual visit, and even post-visit requirements. Our office created a checklist of requirements that we use to make sure that all necessary arrangements are made.

Appendix H Best Practices for Developments

Success factors	Which were the success factors of the activity?
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	With all international visits, the success factor will be establishment of an agreement or collaboration through mobility exchanges, research works or mutually beneficial projects and initiatives.
Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?
	By determining the possible implementing units for the visit, it ensures that should the proposed partnership be pushed through, there will be actual units who will carry out the activities from the said visit or through an agreement.
	The same is true even for existing partnerships as it will ensure that the partnership remains active with ongoing collaborations. It also gives the opportunity for the collaboration to expand and involve more units from different campuses as much as possible.
Conclusions	Please explain the lessons learned and how this experience could help other IROs
	International visits give the opportunity for the host university to promote its specializations, flagship programs, and advocacies. Hence, it is of utmost importance that arrangement of such visits were done with utmost attention to detail.
	Most importantly, for a partnership to bear fruit or remain active with possibilities of cooperation in other areas, it is essential that there are implementing units who will be committed to carry out the activities and collaborations with their international academic counterparts.

University / IRO	SAINT LOUIS UNIVERSITY MARY GRACE P. CARRIDO, PHD
Topic of the Case Study	CULTURE EXCHANGE THROUGH THE INTERNATIONAL TEAHOUSE OF SLU
Background	Cultural exchange is a necessary element of mobility.
Implementation	An International teahouse was set up in the office of the IRO of the university where local students and international students can have activities together
Success factors	International students have a place to do their meetings and activities. Local students can be invited and can participate
Impact / Results / Outcomes	Adaptation of the international students in the university. They join the international students' association and feel accepted by SLU.
Conclusions	Adaptation to the culture of the receiving institution is essential for the wholistic development of exchange students.

Appendix H. Best Practices for Developments

University / IRO	BENGUET STATE UNIVERSITY
	International Relations Office Third Floor Landbank Building BSU Compound, Km.5 La Trinidad Benguet Email: <u>ir.office@bsu.edu.ph</u> FB: BSU Iro Telephone: 074-619-80-97
Topic of the Case Study	IRO MANAGEMENT STRUCTURE
Background	Previously, the Benguet State University had the International Relations Office under its University Public Affairs Office, with a few designated personnel, and no explicit budget allocation of its own. Under this setup, IRO activities are limited and less pro-active. Also, it was difficult to ensure that all international activities are coordinated with the IRO.
Implementation	IRO was created as a separate unit under the Office of the President. A separate Director for the unit was designated. An administrative aide was hired specifically for the unit. Each college had a faculty or staff designated as a focal person on internationalization (not necessarily with equivalent teaching load). A budget was allotted to the IRO.
Success factors	 Even in small universities, IRO should be a separate unit with assigned personnel and allotted budget Assigning of focal persons on internationalization for each academic college and sector
Impact / Results / Outcomes	 Main Results More and more visible internationalization activities Morepro-active planning and implementation of internationalization in the university Improved coordination of international activities within the university Improved network of BSU with other IROs/CHED Outcomes Increased awareness on HEI internationalization among faculty members and staff Increased appreciation on the role of HEI internationalization in the university Increased visibility of BSU in international HEI networks
Conclusions	 A university needs to have an IRO managed by a director with focal persons on internationalization from each college or at least from its major colleges or sectors. BSU experience provides evidence that a university needs to invest in its internationalization effort to achieve outcomes

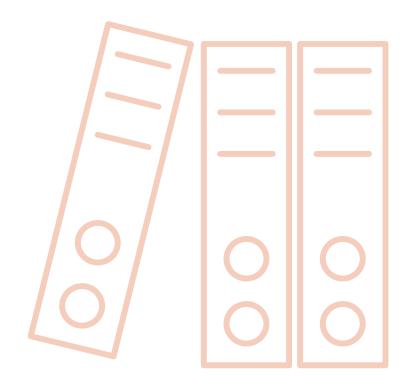
Appendix H Best Practices for Developments

University / IRO	BENGUET STATE UNIVERSITY INTERNATIONAL RELATIONS OFFICE Third Floor Landbank Building BSU Compound, Km.5 La Trinidad Benguet Email: <u>ir.office@bsu.edu.ph</u> FB: BSU Iro Viber: Telephone: 074-619-80-97
Topic of the Case Study	INTERNATIONAL VISITS MANAGEMENT
Background	The Benguet State University aims to expand partnerships with higher education institutions and research and development organizations overseas. Attracting international visitors to discuss or implement partnership agreements entail actual exposures to the University and the Filipino people. How the visitors are received and treated will provide positive or negative signals that may affect negotiations and future relationships. Hence, it is imperative that international visitors be accorded with the same or even better treatment that a University constituent is expected to receive in similar circumstances. Protocol considerations for international visitors was crafted for visits that will be made to the university by interested individuals and groups from foreign lands.
Implementation	How the IRO carry out the activity? International visit management is carried out into four main steps. These are pre-visit planning and preparation, actual visit management, and post-visit wrap up. The following flowchart shows the general protocol in receiving international visitors.

Appendix H. Best Practices for Developments

Success factors	 Which were the success factors of the activity? Availability of BSU stakeholders during the visit Availability of facilities and transportation Planned itinerary of travel for the visitors Approval of funding from the BSU administration
Impact / Results / Outcomes	 Which are the main results (tangible) and outcomes (intangible) of the activity? Main results Efficient coordination and facilitation of visit/meetings to BSU stakeholders with foreign visitors Excellent rating in client feedback form (visitors) Outcomes Created an avenue for discussion and negotiation of possible linkages with academic programs, research and extension and broadening it to an international context Increased international visibility
Conclusions	 Please explain the lessons learned and how this experience could help other IROs Lessons learned for international visit management of BSU IRO Efficient pre-visit planning is important to avoid oversight during the actual visit. Clear communication as well as clarified purpose of the visit with the foreign visitors will prepare both parties discussions on commitment and obligations in the establishment of linkage

Appendix I. Best Practices for Marketing and Communication



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University / IRO	UNIVERSITY OF THE PHILIPPINES
	Diliman, Quezon City 1101 Philippines Quezon Hall, UP Diliman Quezon City 1101 (632)8981-85-00
	Office of International Linkages University of the Philippines 3rd floor South Wing, Quezon Hall Diliman, Quezon City 1101 Philippines Phone: +632-89818500 local 2543/2544
Topic of the Case Study	COMMUNICATION AND SOCIAL MEDIA IN IROS
Background	Which was the initial situation/state of the art?
	Which problems did this activity contribute to solving?
	Information dissemination for internationalization programs and activities through traditional means, such as office memos, official emails, and others was not reaching enough audience. Social media presence and regularly introducing publicity content for the IRO are more effective, since most of the stakeholders are Facebook users. This improved participation in the internationalization activities of the university.
Implementation	How the IRO carry out the activity?
	The Office of International Linkages launched the official Facebook Page of the IRO to better reach students and interested participants for its internationalization programs. Regularly, the Office revitalizes its presence by launching social media campaigns to entice additional following.
Success factors	Which were the success factors of the activity?
	More students and other UP stakeholders nowadays heavily rely on social media for updates on recent internationalization activities and programs of the IRO
	Dissemination of information for internationalization activities and programs through the social media account became instantaneous and inquiries are easily facilitated due to the messaging function of the Facebook Page

Appendix I Best Practices for Marketing and Communication

Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the activity?
	A greater participation rate in all internationalization programs was observed compared to those programs and activities, which were not disseminated on the OIL Facebook Page.
	A closer relationship and enhanced engagements between the students and the IRO were observe, since both parties can easily leave inquiries in the messaging function of the Facebook Page.
	Overall, the Facebook Page served as an effective tool for UP OIL to better enhance its client satisfaction rating
Conclusions	Please explain the lessons learned and how this experience could help other IROs
	By being able to utilize social media to reach targeted audiences and clients, UP-OIL was able to provide information on programs and events, and at the same time answer pertinent inquiries. Faced with challenges on participation, other IROs can effectively revitalize their public presence by using social media as a tool.
University / IRO	SAINT LOUIS UNIVERSITY
	MARY GRACE P. CARRIDO, PHD
Topic of the Case Study	
-	MARY GRACE P. CARRIDO, PHD WEBSITE AND FACEBOOK ACCOUNT FOR
Study	MARY GRACE P. CARRIDO, PHD WEBSITE AND FACEBOOK ACCOUNT FOR INTERNATIONALIZATION The international partner universities need to be informed about the
Study	MARY GRACE P. CARRIDO, PHDWEBSITE AND FACEBOOK ACCOUNT FOR INTERNATIONALIZATIONThe international partner universities need to be informed about the internationalization programs of the university.International students would have an online platform for highlighting
Study Background	 MARY GRACE P. CARRIDO, PHD WEBSITE AND FACEBOOK ACCOUNT FOR INTERNATIONALIZATION The international partner universities need to be informed about the internationalization programs of the university. International students would have an online platform for highlighting activities and programs. Setting up of a website and other social media sites (Facebook,
Study Background Implementation	 MARY GRACE P. CARRIDO, PHD WEBSITE AND FACEBOOK ACCOUNT FOR INTERNATIONALIZATION The international partner universities need to be informed about the internationalization programs of the university. International students would have an online platform for highlighting activities and programs. Setting up of a website and other social media sites (Facebook, Instagram, Twitter) Internationalization programs and projects are disseminated, not only to the SLU community but also to international partner universities,

Appendix I. Best Practices for Marketing and Communication

Conclusions	The websites and other online social platforms of the university
	increases its global presence and it will assist the IRO in highlighting
	programs and projects of the university

University / IRO	BENGUET STATE UNIVERSITY
	INTERNATIONAL RELATIONS OFFICE
	Third Floor Landbank Building
	BSU Compound, Km.5 La Trinidad Benguet
	Email: <u>ir.office@bsu.edu.ph</u> FB: BSU- International Relations Office
	Telephone: 074-619-80-97
The topic of the Case Study	COMMUNICATION AND SOCIAL MEDIA IN IROS
Background	Which was the initial situation/state of the art?
	Which problems did this activity contribute to solve?
	Information dissemination and information access were challenges for the BSU-International Relations Office in the previous years. An email was commonly used to communicate and circulate information. The asynchronous communication in emails most of the time causes delays and sometimes no feedback. Often, the distribution of documents and the process is time-consuming for the staff of the office. Moreover, the roles and services of the International Relations Office were not clearly defined to some of the university's constituents. Only a few were aware that such an office exists. IRO depends on the University Public Affairs Office to document and publish their activities. Another challenge was access to information. The IRO relies on partners' emails and visiting their websites to stay updated.

Appendix I Best Practices for Marketing and Communication

Implementation	How the IRO carry out the activity?
	The initiative to create several accounts on various social media platforms helped in the challenges faced. Facebook, Viber, and Whatsapp were a few of the chosen platforms to establish online visibility. In this manner, the IRO can be contacted easily. Following the policy of the University Public Affairs Office, the accounts and pages were registered.
	Facebook remains to be one of the relevant social media platforms in the Philippines. With the creation of the account. IRO posts news, updates, calls, and scholarship opportunities. It has also helped in documenting activities of the office to bring awareness of the services offered by the office. Viber and Whatsapp accounts were created for international partners to easily contact the office.
	It has also given a broader perspective on access to information. Following the partners' pages helped in being updated. It also helped the IRO generate ideas through witnessing some of the partner's best practices.
	Another good communication practice is the designation of IRO focal persons in every college/institute and units of BSU. In this manner, contact persons are identified. IRO orients them about international relations and they are tasked to act as representatives of the IRO to their respective units. They are responsible for information dissemination of calls and opportunities abroad. Further, they also report international activities and initiatives of their units.
Success factors	Which were the success factors of the activity?
	Asynchronous and synchronous communication in social media makes it possible to provide information broadly.
	Low cost and greater speed of communication.
	Interested students are not intimidated in communicating their concerns and clarifications.
Impact / Results / Outcomes	Which are the main results (tangible) and outcomes (intangible) of the ac- tivity?
	Social media have been very helpful in information dissemination and advocacy of International Relations. Ease of communication and the visibility of the office are some of the tangible results of the creation of social media accounts. Interests of students, faculty and non- teaching staff on international engagements have increased since. Students and faculty members were not intimidated by asking queries since they are comfortable using the platform. The office was able to get feedback from the clients easily.

Appendix I. Best Practices for Marketing and Communication

Conclusions	Please explain the lessons learned and how this experience could help other IROs
	Utilizing social media helps IROs to perform tasks productively. It was observed that protocols must be established as a guide for content creation. Though social networking sites are great in reaching people and communicating, it is still advised that IROs have their websites. Social networking sites are great tools in branding and marketing but websites provide detailed and comprehensive knowledge management tools.







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